

## Questions and Answers for RFQ 2014-06 Independent Registered Municipal Advisor (IRMA)

**Q:** In Section Five, the opening paragraph states, “By inclusion and execution of the statement provided in this Section Five, subsection G, of the RFP, each Offeror certifies that:...” Should the subsection reference be H, relating to the Certification Statement?

**A:** Yes.

**Q:** Section Six, General Information, item 2 states, “Documentation to support that the key personnel as proposed by the Offeror providing the services outlined in the Scope of Services section have at least (5) five years of experience with the issuance of single family and multifamily housing revenue bonds for state housing finance agencies.” What type of documentation will we need to provide to show that our key personnel have at least five (5) years of experience?

**A:** Offerors should provide documentation that shows key personnel have had a least five (5) years of experience and should determine how to best provide the documentation.

**Q:** The Board Package for the August 8<sup>th</sup> Board Meeting indicates that Florida Housing intends to engage RBC Capital Markets, LLC to track the genealogy of repayments and to run consolidated cash flows. Does that mean that Florida Housing does not expect its Independent Registered Municipal Advisor to run consolidated cash flows?

**A:** Florida Housing intends to engage RBC to run consolidated cash flows; however, the Corporation would also like the IRMA to have the ability to run consolidated cash flows.

**Q:** Section Six (B)(2) requests a list of all bond issuing clients with contact information and states that the Offeror must inform the named references that their names are being listed. As a major national financial advisor, my company has a very large client list and informing each of them that their contact information is being listed will be cumbersome. Can we provide a representative sample of contact information?

**A:** Yes.