

**Questions and Answers for Request for Qualifications (RFQ) 2010-13**  
Management Company Services

**Question 1:**

For the response in B-5, is Florida Housing looking for a list of our current developments in Florida only? Or should we include all developments we manage nationwide?

**Answer:**

Provide a list of all developments currently under management by your company.

**Question 2:**

Are there specific properties or jurisdictions that encompass this RFQ?

**Answer:**

Florida Housing has not identified specific properties at this time. The jurisdiction would be the entire State of Florida.

**Question 3:**

Or does it cover the entire Florida Housing portfolio?

**Answer:**

Florida Housing is soliciting qualified management companies to take over management of developments in its portfolio in the event of foreclosure.

**Question 4:**

Is there a detailed property list available for review?

**Answer:**

No.

**Question 5:**

What's the average time period that a management company's services will be contracted for at each community?

**Answer:**

Florida Housing has no way of predicting this time period.

**Question 6:**

Are there any restrictions placed upon the contracted management company that would prohibit the company from purchasing the community following its public offering?

**Answer:**

Florida Housing does not have a specific restriction on the management company purchasing the community when it is offered for sale.

**Question 7:**

Following the property's successful disposition by Florida Housing, are there any restrictions placed upon the contracted management company that prohibits the company from offering its management services to the new property owners?

**Answer:**

No.

**Question 8:**

If placed on the list as one of Florida Housing's Management Services contractors, once Florida Housing determines its need for services at a community, what is the ensuing solicitation process? Is there an RFP that is issued?

**Answer:**

Florida Housing will select the management companies on a rotating basis and will also consider the location of the property and the management company when choosing a company to fulfill these services.

An RFP is not issued for each property management change.

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