

Notice of Award
Request for Qualifications (RFQ) #2012-01
Financial Advisor Services

At the July 20, 2012, Board Meeting, Florida Housing's Board of Directors authorized that Florida Housing enter into contract negotiations with Tibor Partners, Inc. and if contracts negotiations fail that Florida Housing enter into contract negotiations with CSG Advisors. The Committee also recommended that if for some reason Tibor Partners, Inc., is unable to complete the full term of the contract that Florida Housing be allowed to enter contract negotiations with CSG Advisors to finish the term of the original contract.

A copy of the Scoring Grid is attached as Exhibit A.

Please note, any unsuccessful applicant may file a notice of protest and a formal written protest in accordance with Section 120.57(3), Fla. Stat., and Rule Chapter 28-110, F.A.C. Failure to file a protest within the time prescribed in Section 120.57(3), Fla. Stat., et. al. or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Fla. Stat.

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OFFERORS		CSG ADVISORS					Dust Group and PK Securities					Tibor Partners							
		Angie	David	Kevin	Melanie	Wayne	Total	Angie	David	Kevin	Melanie	Wayne	Total	Angie	David	Kevin	Melanie	Wayne	Total
SECTION SIX ITEM REFERENCE	Max Score																		
A. General Information	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
B.1 Employees Qualifications	25	25	25	22	25	25		15	15	19	20	20		25	25	25	25	25	
B.2 History of Experience	50	45	48	40	49	45		30	33	30	40	40		50	45	50	50	50	
B.3 Experience in Workout Transactions	40	40	37	40	40	35		25	22	20	30	35		40	33	40	40	40	
B.4 Experience w/Housing Agencies	40	40	38	40	40	35		20	20	10	30	25		40	35	30	40	40	
B.5 Qualifications Innovative Techniques	25	25	23	25	25	25		20	17	15	15	20		25	22	20	25	25	
B.6 Non-Bond Related Advisory Svcs	10	9	9	10	10	10		5	6	5	8	8		10	7	10	10	10	
B.7 Other Quallifications	25	24	22	15	20	20		10	9	5	15	15		23	19	25	25	20	
B.8 Challenges in next 2 years	5	5	5	1	5	5		5	4	3	5	5		5	3	3	5	5	
B.9 Offices Maintained in Florida	Yes/No	NO	NO	NO	YES	NO		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
C.1 Legal Issues	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
C.2 Conflicts	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
C.2 Evidence of SEC Registration	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
D. Compensation	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
E. Drug Free Workplace	Yes/No	NO	NO	NO	NO	NO		NO	NO	NO	NO	NO		NO	NO	NO	NO	NO	
F. Minority Business Enterprise	Yes/No	NY	NO	NO	NO	NO		NO	NO	NO	NO	NO		NO	NO	NO	NO	NO	
G. Certification Statement	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
TOTALS:	220	213	207	193	214	200	1027	130	126	107	163	168	694	218	189	203	220	215	1045

Ranking
 CSG Advisors
 Dust Group/PK Securities
 Tibor Partners

2	1	2	2	2	9	
3	3	3	3	3	15	
1	2	1	1	1	6	