

**Notice of Award**  
**Request for Qualifications (RFQ) #2012-02**  
**Bond Counsel Services**

At the July 20, 2012, Board Meeting, Florida Housing's Board of Directors authorized that Florida Housing enter into contract negotiations with Bryant Miller Olive jointly with Steven Bullock PA, Greenberg Traurig jointly with Edwards & Associates, Hawkins Delafield & Wood jointly with Murai Wald, et al. and Kutak Rock.

A copy of the Scoring Grid is attached as Exhibit A.

Please note, any unsuccessful applicant may file a notice of protest and a formal written protest in accordance with Section 120.57(3), Fla. Stat., and Rule Chapter 28-110, F.A.C. Failure to file a protest within the time prescribed in Section 120.57(3), Fla. Stat., et. al. or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Fla. Stat.

*Sherry Green*  
*Contracts Administrator*  
*Florida Housing Finance Corporation*  
*227 North Bronough Street, Suite 5000*  
*Tallahassee, Florida 32301*  
*Phone: (850) 488-4197*  
*Facsimile: (850) 414-6548*  
*E-mail: [sherry.green@floridahousing.org](mailto:sherry.green@floridahousing.org)*

OFFERORS		Bryant Miller Olive w/Steve Bullock						Greenberg Traurig w/Edwards Associates					
		Charles	Jan	Melanie	Michelle	Wayne	Total	Charles	Jan	Melanie	Michelle	Wayne	Total
SECTION SIX ITEM REFERENCE	Max Score												
A. 1 General Information	10	10	10	10	10	10		10	10	10	10	10	
A.2 Brief Description of Firm	10	10	10	10	8	7		10	10	10	8	10	
A.3 Location of Office	10	10	10	10	9	10		10	10	10	8	9	
A.4 Biggest Challenge (Threshold)	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
B. 1. Minority Involvement Role of Minority	20	20	20	20	17	20		15	20	20	18	20	
B.2 Fee Splits	5	5	5	5	3	5		5	5	5	4	5	
B.3 Ownership Structure	5	5	5	5	4	5		5	5	5	4	5	
C.1 Housing Finance Experience	10	10	10	10	7	10		10	10	10	7	8	
C.2 List of Attys and Experience	50	40	50	45	45	45		35	50	43	46	45	
C.3 HFA Bond Counsel Experience	30	25	30	25	25	25		30	30	22	26	25	
C.4 Experience of Issuance of Bonds for SBA	20	20	20	20	16	20		15	15	18	15	18	
C.5 Attys litigation experience on HFA issues	10	5	9	8	7	7		1	8	8	6	7	
D.1 Atty Experience Federal Tax Issues	30	30	30	27	24	20		25	30	27	25	25	
D.2 Lead atty for Federal Tax Issues	20	20	20	18	16	15		15	20	17	16	15	
E.1 Experience with MCC, Bond Refundings	20	20	20	18	16	20		15	18	16	14	15	
E.2 Experience with LIHTC, SAIL, etc.	20	15	19	16	16	18		15	19	16	16	18	
E.3 Experience w/SFMRB, HOME etc.	20	20	18	17	16	18		17	18	16	17	18	
F Systems and Technical Capabilities	10	10	10	10	7	10		7	10	10	7	10	
G.1 Fees	30	20	29	25	24	20		20	28	20	25	20	
G.2 Miscellaneous Expenses	10	10	10	10	5	10		10	10	10	7	10	
G.3 Charging for daily inquiries	20	20	19	15	16	20		20	20	10	17	20	
H.1 legal Issues	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
H.2 Litigation against firm	Yes/No	NO	NO	YES	NO	YES		YES	YES	NO	NO	YES	
H.3 Administrative or civil litigation	Yes/No	NO	NO	YES	NO	YES		YES	YES	NO	NO	YES	
H.4 Potential Conflicts	Yes/No	NO	NO	YES	NO	YES		NO	NO	YES	NO	YES	
I. Drug Free Workplace	Yes/No	YES	YES	YES	YES	YES		NO	NO	NO	YES	YES	
J. Minority Business Enterprise	Yes/No	YES	YES	NO	YES	YES		YES	YES	NO	YES	YES	
K. Certification Statement	Yes/No	YES	YES	YES	YES	YES		YES	YES	YES	YES	YES	
Total	360	325	354	324	291	315	1609	290	346	303	296	313	1548

Ranking						
Bryant Miller	2	2	4	4	2	14
Greenberg Traurig	3	3	3	3	3	15
Hawkins Delafield	4	4	2	2	4	16
Kutak Rock	1	1	1	1	1	5

OFFERORS		Hawkins Delafield w/Murai Wald						Kutak Rock						
		Charles	Jan	Melanie	Michelle	Wayne	Total	Charles	Jan	Melanie	Michelle	Wayne	Total	
SECTION SIX ITEM REFERENCE	Max Score													
<b>A. 1 General Information</b>	<b>10</b>	10	10	10	10	10		10	10	10	10		<b>10</b>	
<b>A.2 Brief Description of Firm</b>	<b>10</b>	10	10	10	9	10		10	10	10	9		<b>10</b>	
<b>A.3 Location of Office</b>	<b>10</b>	10	9	10	8	7		10	10	10	8		9	
<b>A.4 Biggest Challenge (Threshold)</b>	<b>Yes/No</b>	YES	YES	YES	YES	YES		YES	YES	YES	YES		YES	
<b>B. 1. Minority Involvement Role of Minority</b>	<b>20</b>	20	17	20	17	20		20	15	20	17		18	
<b>B.2 Fee Splits</b>	<b>5</b>	5	3	5	3	5		5	0	2	5		5	
<b>B.3 Ownership Structure</b>	<b>5</b>	5	4	5	4	5		5	4	5	4		5	
<b>C.1 Housing Finance Experience</b>	<b>10</b>	5	10	10	8	5		10	10	10	8		10	
<b>C.2 List of Attys and Experience</b>	<b>50</b>	40	45	50	46	40		50	50	50	47		50	
<b>C.3 HFA Bond Counsel Experience</b>	<b>30</b>	30	30	28	26	28		30	30	30	27		25	
<b>C.4 Experience of Issuance of Bonds for SBA</b>	<b>20</b>	15	0	20	16	10		20	10	20	17		18	
<b>C.5 Attys litigation experience on HFA issues</b>	<b>10</b>	0	0	0	7	7		0	4	8	8		5	
<b>D.1 Atty Experience Federal Tax Issues</b>	<b>30</b>	30	30	30	26	27		30	30	30	26		25	
<b>D.2 Lead atty for Federal Tax Issues</b>	<b>20</b>	20	20	20	17	18		20	20	20	18		18	
<b>E.1 Experience with MCC, Bond Refundings</b>	<b>20</b>	20	17	18	17	15		20	20	20	18		20	
<b>E.2 Experience with LIHTC, SAIL, etc.</b>	<b>20</b>	20	19	17	17	15		19	19	20	18		18	
<b>E.3 Experience w/SFMRB, HOME etc.</b>	<b>20</b>	20	18	17	18	10		20	20	20	19		18	
<b>F Systems and Technical Capabilities</b>	<b>10</b>	10	10	10	8	10		10	10	10	8		10	
<b>G.1 Fees</b>	<b>30</b>	25	20	20	25	25		30	30	30	26		25	
<b>G.2 Miscellaneous Expenses</b>	<b>10</b>	10	10	10	7	10		10	10	10	7		10	
<b>G.3 Charging for daily inquiries</b>	<b>20</b>	15	10	20	15	15		20	20	20	17		20	
<b>H.1 legal Issues</b>	<b>Yes/No</b>	YES	YES	YES	YES	YES		YES	NO	YES	YES		YES	
<b>H.2 Litigation against firm</b>	<b>Yes/No</b>	NO	NO	YES	NO	YES		YES	YES	YES	YES		YES	
<b>H.3 Administrative or civil litigation</b>	<b>Yes/No</b>	NO	NO	YES	NO	YES		NO	NO	YES	NO		YES	
<b>H.4 Potential Conflicts</b>	<b>Yes/No</b>	NO	NO	YES	NO	YES		NO	NO	YES	NO		YES	
<b>I. Drug Free Workplace</b>	<b>Yes/No</b>	YES	NO	YES	YES	YES		NO	NO	NO	NO		NO	
<b>J. Minority Business Enterprise</b>	<b>Yes/No</b>	NO	NO	NO	NO	YES		NO	NO	NO	NO		NO	
<b>K. Certification Statement</b>	<b>Yes/No</b>	YES	YES	YES	YES	YES		YES	YES	YES	YES		YES	
<b>Total</b>	<b>360</b>	320	292	330	304	292	1538	349	332	355	317		329	1682

Ranking	
Bryant Miller	
Greenberg Traurig	
Hawkins Delafield	
Kutak Rock	