## Department of the Treasury - Hardest Hit Fund

Quarterly Financial Report (QFR)

Date

Signature

Section I - General Information / Certification						Preparation Guidance
Line 1	Select State Name:	Florida			Select from the drop down listing	
		eta data una stas eta as			Colord Converting days days a Particip	
Line 2	Select State HHF Eligible Entity Name:	Florida Housing Finance	ce Corporation			Select from the drop down listing
Line 3	Quarterly Reporting Period & Year	September 30	2014			Select each field from their respective drop down listings
Line 5	Quarterly Reporting Ferrou & Tear	September 50	2014			Select Each field from their respective drop down instings
Line 4	Insert Name of Accounting System Used by State HHF Eligible Entity:	Great Plains				Enter the accounting system used. If multiple systems are used, enter the name of the system which holds the general ledger.
Line 5	Select the State Eligible Entity Basis of Accounting:	Accrual				Select the basis field from the drop down listing Enter a description if "Other" is selected for the basis
Line 6	Select the State's Method of Accounting for HHF Program Assistance:	Loan Receivable				Select the method field from the drop down listing Enter a description if "Other" is selected for the method
	-					
	rograms Administered by State from inception to the Quarterly Reporting Period date the Name for Each HHF Program Administered by	(a) HHF Participation Cap (from the current	(b) Cumulative HHF Cash Drawdowns Received from	(c) HHF Program Lien Satisfaction Recoveries to Date	(d) Cumulative HHF Cash Disbursements	Enter the amounts for each column as of the date on Line 3: (a) From the most recently approved HPA Amendment: Program Allocation from Schedule B and total Permitted Expenses from Schedule C. Total should
Line 7	the State) HHF Program #1: UMAP	HPA Amendment) \$303,259,247.00	Treasury \$148,850,000.00	\$1,368,980.83	to Date	equal the Participation Cap. (b) Summarized from the cash draw requests submitted to and approved by
Line 7 Line 8	HHF Program #2: MLRP	\$224,148,139.00	\$130,400,000.00	\$776,383.11		Treasury: cumulative cash draws by program and Permitted Expenses. Total
Line 8	HHF Program #3: MEP	\$50,000,000.00	\$5,000,000.00	\$770,585.11		should equal cumualtive draws to date.
Line 10	HHF Program #4: PR	\$350,000,000.00	\$196,000,000.00			(c) Cumulative Lien Satisfaction Recoveries received for each HHF Program.
Line 10	HHF Program #5: ELMORE	\$25,000,000.00	\$5,000,000.00		. , ,	Total should equal cumulative receipts to date.
Line 12	HHF Program #6:	1 - 7 7	1-,			(d) Cumulative HHF Program Assistance Provided to Date, by HHF Program,
Line 13	HHF Program #7:					as shown on the Quarterly Performance Report; total of Lines 7(d) to 18(d)
Line 14	HHF Program #8:					should equal Line 79(k). For Cumulative administrative expense
Line 15	HHF Program #9:					disbursements, Line 19(d) shoud equal Line 80(k).
Line 16	HHF Program #10:					
Line 17	HHF Program #11:					
Line 18	HHF Program #12:					
Line 19	Permitted Administrative Expenses	\$105,431,750.00	\$51,000,000.00		\$45,879,620.78	
Line 20	Total	\$1,057,839,136.00	\$536,250,000.00	\$2,145,363.94	\$462,953,366.76	
Name of Individual Responsible for Preparation of this QFR:		Angie Sellers,	Comptroller	11/14/2014	AGS	
~		Name a		Date Prepared	Initials	L
Name of Individual Responsible for Review and Approval of this QFR:		David Westcott, Director of Homeownership				
		Prog	rams	11/14/2014	DW	
		Name and Title		Date Approved	Initials	•
	Certification b	oy State Individual Respo	onsible for HHF Funds:			The Certification should be signed by the State HHF program director or the
	tify, to the best of my knowledge and belief, that the				individual with responsibility and authority for the HHF program compliance.	
accour		nister the HHF Program( submitted by the State	to Treasury.		The HHF State should electronically complete the Certification signature block for the quarterly submission to Treasury.	
	David Westcott		Director of Homeov	wnership Programs		
	Printed Name		Tit	le	l	
	David Westcott	11/14/2014		030-400-4137	a ora	
		11/14/2014	david.	westcott@floridahousin	g.org	

Telephone Number / Email Address

	Preparation Guidance				
HHF Assets	(e) QTD Actual	Cumulative Actual	Budget	Percentage	
Line 21 HHF Reconciled Cash Balance per Books	\$74,939,796.65				Should equal the reconciled cash book balance as of the quarter ended for all HHF funds. Should Equal Line 81
Line 22 HHF Loans Receivable	\$417,032,651.02				Only applicable for States that record HHF Program Assistance as Loan Receivable
Line 23 Less: HHF Forgiveness of Program Loans & Contra- Receivable Accounts	-\$417,032,651.02				Only applicable for State's that record HHF loans as Loan Receivable Should be a Negative Value
Line 24Other AssetsLine 25Fixed Assets, Net of Accumulated Depreciation					If \$10,000 or greater, add footnote explanation
Line 26 Total HHF Assets	\$74,939,796.65				Should equal Total HHF Liabilities and Retained Earnings - Line 33
HHF Liabilities and Retained Earnings HHF Liabilities					
Line 27 Accounts Payable Line 28 Accrued Expenses	\$1,384,659.23				
Line 29Other LiabilitiesLine 30Deferred Revenue-HHF					Generally, should equal the amount of Treasury drawdown cash received less revenue recognized to date for Program Expenses and Administrative
Line 31 Total HHF Liabilities	\$73,555,137.42 <b>\$74,939,796.65</b>				Expenses
Line 32 Retained Earnings	\$0.00				Provide footnote explanation if not zero. Should equal Line 72(g)
Line 33 Total HHF Liabilities and Retained Earnings	\$74,939,796.65				Should equal Total HHF Assets - Line 26
Edit Check	\$0.00				Edit check of whether Line 26 equals Line 33
Divided by 2	0.00				

Section III - HHF Statement of Rever	Preparation Guidance				
HHF Program Revenues	(f) QTD Actual	(g) Cumulative Actual	(h) Budget	(i) Percentage	
Line 34 HHF Program Revenues - Treasury					HHF Program Revenue Recognized.
	\$63,775,331.89	\$462,694,862.58			Generally, Line 34(g) should equal Line 20(b) - Line 30(e)
Line 35 Lien Satisfaction Recoveries - Treasury	\$516,058.97	\$2,145,363.94			Generally, should equal Line 76; Line 35(g) should equal Line 20(c)
Line 36 Interest Income Earned on HHF Funds	\$1,727.51	\$13,858.44			Generally, should equal Line 75
Line 37 Other Revenue	\$0.00	\$0.00			If present, add footnote explanation. Generally, should equal Line 77
Line 38 Total HHF Program Revenues	\$64,293,118.37	\$464,854,084.96			

HHF Program and Administrative Expenses						
HHF Pro	gram Expenses:					
Line 39	HHF Program Expenses - Treasury Assistance					Generally, should equal Line 79
	Payments	\$60,493,962.43	\$417,032,651.02	\$952,407,386.00	44%	
Line 40	HHF Program Expenses - Borrower Partial					The amount of Borrower Partial Payments paid to Servicers, net of the
	Payments made, net of Borrower Remittances					amount of Borrower Remittances collected/received for this quarterly
	Received	\$0.00	\$0.00			reporting period date and from inception to date.
Line 41	Total HHF Program Expenses	\$60,493,962.43	\$417,032,651.02	\$952,407,386.00	44%	

## **HHF Administrative Expenses:**

Line 72 Net HHF Program Revenues Less Program and

Administrative Expenses

Actual and Budgeted Administrative Expense Categories should reconcile to the State's most recently approved HPA Schedule C - Permitted Expenses.

Line 72(q) should equal Line 32(e)

One-time/Start-up Expenses: the State's most recently approved HPA Schedule C - Permitted Expe						
Line 42	Initial Personnel	\$0.00	\$0.00	\$0.00	#DIV/0!	
Line 43	Building, Equipment, Technology	\$0.00	\$1,600.35	\$20,750.00	8%	Expenses should be reported as shown in the approved HPA Schedule C -
Line 44	Professional Services	\$0.00	\$19,782.00	\$50,000.00	40%	Permitted Expenses. Refer to GG2 and GG4 in the Genaral Guidance and
Line 45	Supplies/Miscellaneous	\$0.00	\$211.77	\$1,000.00	21%	Q&A Discussion.
Line 46	Marketing Communications	\$0.00	\$15,364.88	\$10,000.00	154%	
Line 47	Travel	\$0.00	\$18,074.66	\$20,000.00	90%	One-time/Start-up expenses are those occuring prior to the HHF State
Line 48	Website Development/Transition	\$0.00	\$141,369.65	\$183,500.00	77%	selected cut-off date within 90 days of trial period completion.
Line 49	Contingency	\$0.00	\$0.00	\$0.00	#DIV/0!	
Line 50	Subtotal One-time/Start-up Expenses	\$0.00	\$196,403.31	\$285,250.00	69%	

## **Operating/Administrative Expenses:** Actual and Budgeted Administrative Expense Categories should reconcile to \$8,873,556.08 \$573,469.61 \$11,130,000.00 80% the State's most recently approved HPA Schedule C - Permitted Expenses. Line 51 Salaries Line 52 Professional Services (Legal, Compliance, Audit, \$217,535.50 \$1,474,591.58 \$2,390,000.00 62% Expenses should be reported as shown in the approved HPA Schedule C -Monitoring) \$535,000.00 \$11,064.05 \$162,952.15 30% Permitted Expenses. Refer to GG2 and GG4 in the Genaral Guidance and Line 53 Travel \$1,015,000.00 Line 54 Building, Leases & Equipment \$24,879.53 \$669,698.63 66% Q&A Discussion. Information Technology & Communications \$250,546.76 \$5,140,479.86 \$17,972,500.00 29% Line 55 Office Supplies/Postage and Operating/Administritive Expenses, Transaction Related Expenses, and Line 56 22% Counseling Expenses should be ongooing expenses occuring after the HHF \$20,016.54 \$247,828.22 \$1,115,000.00 Delivery/Subscriptions \$0.00 \$85.524.35 \$140,000.00 61% State determined cut-off date for One-Time/Start-up Expenses. Line 57 Risk Management/Insurance \$733,712.99 \$1,245,000.00 \$30,959.13 59% Line 58 Training \$5,431.17 \$60,407.79 \$134,000.00 45% **QTD Actual** should present activity for the quarter ended as of the date Line 59 Marketing/PR 70% selected on Line 3. \$55,047.17 \$678,248.72 \$970,000.00 Line 60 Miscellaneous \$1,188,949.46 \$18,127,000.37 \$36,646,500.00 Line 61 Subtotal Operating/Administrative Expenses 49% Cumulative Actual should present activity for the period from inception to the date selected on Line 3. Transaction Related Expenses: Line 62 Recording Fees \$73,683.70 \$1,128,755.54 \$4,200,000.00 27% \$191,021.82 \$600,000.00 32% Line 63 Wire Transfer Fees \$3,792.78 \$77,476.48 \$1,319,777.36 \$4,800,000.00 27% Line 64 Subtotal Transaction Related Expenses Counseling Expenses: \$0.00 \$0.00 \$0.00 #DIV/0! Line 65 File Intake \$1,932,005.00 \$17,793,002.90 \$22,500,000.00 Line 66 Decision Costs 79% Line 67 Successful File \$188,825.00 \$2,471,625.00 \$11,200,000.00 22% \$411,900.00 \$7,913,625.00 \$30,000,000.00 26% Key Business Partners On-Going Line 68 \$2,532,730.00 \$28,178,252.90 \$63,700,000.00 44% Subtotal Counseling Expenses Line 69 \$47,821,433.94 45% Total HHF Administrative Expenses \$3,799,155.94 \$105,431,750.00 Line 70 Line 71 Total HHF Program and Administrative Expenses \$64,293,118.37 \$464,854,084.96 \$1,057,839,136.00 44%

\$0.00

\$0.00

Section IV - HHF Quarterly Cash Flow Reconciliation				Preparation Guidance				
		(j) QTD Actual	(k) Cumulative Actual					
Line 73	HHF Cash Balance, Beginning of Quarter	\$78,603,385.40	\$0.00	Line 73(j) should equal Line 21(e) and Line 81(j) from the Prior Quarter's QFR. Line 73(k) should equal zero.				
Line 74	Add: Capital Drawdowns Received by the State			Line 74(j) should equal the amount of HHF funding received in this quarter from approved "Capital Draw Requests." Line				
	from Treasury	\$60,000,000.00	\$536,250,000.00	74(k) should equal Line 20(b) and the cumulative approved "Capital Draw Requests."				
	Add: Interest Income Received	\$1,727.51	\$13,858.44	Generally, should equal Line 36				
Line 76	Add: Cash Received from Lien Satisfaction			Generally, should equal Line 35;				
	Recoveries	\$486,125.20	\$1,629,304.97	Line 76(k) should equal Line 20(c)				
	Add: Cash Received from Other Revenue	\$0.00	\$0.00	Generally, should equal Line 37				
Line 78	Add: Borrower Remittances Received	ć0.00	ćo. 00					
Line 70	Less: Borrower Partial Payments Disbursed Less: Program Assistance Disbursed for all HHF	\$0.00	\$0.00	Generally, should equal Line 39 and the Quarter to Date and Cumulative Assistance Provided as reflected on the Quarterly				
Line 79	Programs Administered	-\$60,495,740.54	-\$417,073,745.98					
Line 80	Less: Administrative Expenses Disbursed	-\$3,655,700.92	-\$45,879,620.78	Line 80(k) should equal Line 19(d)				
	HHF Cash Balance, End of Quarter	\$74,939,796.65	\$74,939,796.65					
LINE OI	Edit Check	\$0.00	\$0.00	Edit check of whether Line 81 equals Line 21				
		\$0.00	\$0.00					
			Section V - Notes	/ Explanations Disclosed by State				
Line 82	Note 1 - Line 35 does not equal Line 76 because rep	avments were received		to Florida Housing's operating account and not yet transferred to BNYM. During the quarter, \$486,125.20 in				
Line 83				nents was collected in the current quarter, but not transferred to BNYM by quarter end. Treasury's security				
Line 84				a Housing during the quarter. These amounts are expected to clear in the next quarter.				
Line 85		•	,					
Line 86	Note 2 - Lines 7(d)-18(d) do not equal Line 39(g) bec	ause of \$41,094.96 retu	urned by servicers to Flo	orida Housing's operating account during the quarter. Because these are not yet in the BNY Mellon HHF account,				
Line 87	they are not yet reflected on lines 7(d) - 18(d) or	on line 79. The total is	made up of one check f	from each of two different servicers.				
Line 88								
Line 89	Note 3 - Lines 7(d)-18(d) do not equal cumulative as	sistance on the QPR by	at total difference of \$	3,625.58 because of funds returned by the servicers that had not been entered into the CounselorDirect system by				
Line 90	quarter-end (37,469.38) offset by funds returned by servicers to Florida Housing's operating account (\$41,094.96). All of the CounselorDirect timing differences were cleared by November 2014.							
Line 91	This also accounts for the individual program diff	erences. The net differ	ences for the individual	programs are:				
Line 92	Line 7(d) - UMAP (\$17,780.99); Line 8(d) - MLRP \$	21,406.57. These com	bine to make the total o	lifference of \$3,625.58.				
Line 93								
Line 94	· · · · · · · · · · · · · · · · · · ·		-	s operating account rather than the BNY Program account, net of funds transferred to the BNY Program account:				
Line 95	[39(f) vs 79(j) - \$1,778.11 for the quarter and 39	(g) VS /9(K) - \$41,094.96	5 program to date.j					
Line 96 Line 97	Note F Line 20 deer not equal the ODD because of	timing differences. The	asa timing difforences ć	0.021.04 fee the substant and \$27.460.38 program to data) are funder returned by the				
Line 98	· · · · · · · · · · · · · · · · · · ·	-	-	9,031.94 for the quarter, and \$37,469.38 program to date) are funds returned by the				
Line 98								
Line 100								
Line 101								
Line 102								
Line 103		, 0						
Line 104	Note 7 - Line 76(k) does not equal Line 20(c) becaus	e payments on loans (s	atisfactions) were sent t	to directly to Florida Housing's operating account or were checks. Florida Housing does				
Line 105	not have a mechanism to deposit checks to BNY	M. Funds received in th	ne current quarter had r	not yet been transferred to BNYM as of the date of the report (quarter end).				
Line 106								
Line 107								
Line 108								
Line 109								
Line 110								
Line 111								
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Line 115								
Line 116 Line 117								
Line 117 Line 118								
rine 119								