



GROUP SALES AGREEMENT

DESCRIPTION OF GROUP AND EVENT

The following represents an agreement between the **Gaylord Palms Resort & Convention Center**, 6000 West Osceola Parkway, Kissimmee, FL, 34746, (407) 586-0000 and **Florida Housing Finance Corporation** and outlines specific conditions and services to be provided.

ORGANIZATION:

Name: Lauren Cronin
Job Title: External Affairs Analyst
Street Address: 227 N. Bronough Street, Suite 500
City, State/Province: Tallahassee, Florida
Postal Code: 32301
Country: USA
Phone Number: (850) 488-4197
E-mail Address: lauren.cronin@floridahousing.org

NAME OF EVENT: FHFC Meeting Aug2027

REFERENCE #: M-WH8OQJ7

OFFICIAL PROGRAM DATES: 08/04/2027 – 08/06/2027

GUEST ROOM COMMITMENT

The Hotel agrees that it will provide, and Florida Housing Finance Corporation agrees that it will be responsible for utilizing, **75** room nights in the pattern set forth below (i.e., the "Room Night Commitment"):

Date	Day	Standard Room	TOTALS
August 4 th , 2027	Wednesday	25	25
August 5 th , 2027	Thursday	50	50
TOTALS		75	75

NEGOTIATED GROUP ROOM RATES

Single / Double Occupancy: \$184.00++

PUBLISHED ROOM RATES

Triple / Quad Occupancy: \$20.00 additional charge per person, per room / night

Roll-Away Beds: \$30.00 additional charge per bed, per night

Executive Suites: \$625.00

Deluxe Suites: \$850.00

Presidential Suites: \$2,700.00

Subject to room and rate availability, Group rates will apply three (3) days prior to, and three (3) days following, the dates of the Event. Children twelve (12) years and under are free when occupying the same room as their parents.

GAYLORD RESORT FEE

The prevailing daily resort fee, is \$45.00 plus applicable tax, will be **added to** the guest room rate. This fee will cover several in-room amenities which will include:

- Daily Resort Wide Public Space Internet access
- Daily Yoga Class for 2 guests
- Daily shuttle service to Disney Springs● & Walt Disney World● Theme Parks
- Daily admission to Cypress Springs Water Park for up to 4 guests
- Daily Enhanced High-speed internet access
- Bonvoy Elite Amenity: Daily Pass to Relâche Spa

Additional values include:

- Dry Cleaning

Group shall be solely and fully responsible for informing its attendees of this charge and that it is separate and distinct from the room rate and from taxes. Group may not, in any printed materials regarding the meeting or in any other manner, lump this charge into any category such as tax or room rate. It shall be Group's sole responsibility to disclose clearly and conspicuously to all attendees, in advance of booking and making reservations for rooms supplied by Hotel, the Resort Fee and any and all taxes specified by Hotel herein and any and all additional hotel charges specified herein. Should any attendee object to paying for an automatic charge (such as the Resort Fee) because of inadequate notice of the charge, the charges to which such attendee objects shall be posted to the Group's master account.

The above rates and resort fee are subject to Applicable taxes will be added to room rates (currently 14.5%)

COMMISSION

The Group room rates listed above are net non-commissionable. Florida Housing Finance Corporation will advise its designated agency of these rates and address any resulting agency compensation issues directly with the management of the appropriate agency.

ROOMS ATTRITION

Hotel is relying upon Florida Housing Finance Corporation use of the Room Night Commitment. Florida Housing Finance Corporation agrees that a loss will be incurred by Hotel if Florida Housing Finance Corporation actual usage is less than 90% of the Room Night Commitment cumulatively.

If Florida Housing Finance Corporation's actual usage is less than 90% of the Room Night Commitment cumulatively. Florida Housing Finance Corporation agrees to pay, as liquidated damages and not as a penalty, the difference between 90% of the Room Night Commitment, cumulatively and Florida Housing Finance Corporation actual usage, multiplied by the average Group room rate, plus applicable taxes

SPECIAL CONCESSIONS

In consideration of the Room Night Commitment and the functions identified on the Function Information Agenda/Event Agenda, Hotel will provide Florida Housing Finance Corporation with the following special concessions:

- One (1) complimentary guestroom per fifty (50) paid room nights on a cumulative basis
- Subject to room and rate availability, group rates will apply three (3) days prior to, and three (3) days following, the dates of the Event. Children twelve (12) years and under are free when occupying the same room as their parents.
- Hotel is extending twenty-five (25%) off the prevailing self-parking fee; currently the parking fee is \$40.00 (excludes valet)
- Discounted meeting space rental of \$8,000 with a catered food and beverage minimum of \$5,000.00 (excluding taxes and service charges)
- Ten percent (10%) discount on the 2027 published catering menu if food and beverage minimum is achieved (F&B minimum must be achieved once discount has been applied. Not applicable to specially designed menus. Excludes taxes and service charges. Service charges based on full retail price)
- Ten percent (10%) discount on the 2027 published rates audio visual pricing when using in-house audio-visual provider (excludes taxes, labor and service charges)
- Basic meeting space and guest room internet included for the length of the event (included in resort fee)
- Double Marriott Bonvoy Rewards points
- 25,000 Marriott Bonvoy Rewards bonus points if the contract is signed by June 30th, 2026

In the event of reductions in the Total Room Nights of more than 10% cumulatively, the Hotel may adjust any concessions previously offered in this Agreement, including those concessions offered on a complimentary basis, and may also adjust the Function Space in direct proportion to the reduction in the Total Room Nights.

GROUPMAX SYSTEM/PASKEY - HOUSING OPTION

Gaylord Palms Resort & Convention Center currently offers you the services of GroupMax/Passkey – an online Group reservation management solution that allows meeting planners a 24-hour real-time visibility into room pickup, registration activity, and more. We can also create a custom web page for your Group that allows attendees to book rooms, request special services and make last-minute changes, all maintained in a centralized database accessible only to the hotel and the meeting planner.

Passkey is currently available on a complimentary basis. Ask your Sales or Event Manager at Gaylord Palms Resort & Convention Center for more information on this exciting technology.

GUARANTEED RESERVATIONS

All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card or by Florida Housing Finance Corporation. Hotel will not hold any reservations unless secured by one of the above methods. Credit cards will be charged prior to arrival.

METHOD OF ROOM GUARANTEE

If rooms are not guaranteed to the Group's master account, a deposit equal to one night's stay is required to hold each individual's reservation. Should a guest cancel a reservation, the deposit will be refunded if notice is received at least Five (5) working days prior to arrival, and a cancellation number is obtained.

CUTOFF DATE

Reservations by attendees must be received on or before **July 2nd, 2027** (the "Cutoff Date"). At the Cutoff Date, Hotel will review the reservation pickup for the Event, release the unreserved rooms for general sale, and determine whether it can accept reservations based on a space- and rate-available basis at the Florida Housing Finance Corporation group rate after this date.

Release of rooms for general sale following the Cutoff Date does not affect Florida Housing Finance Corporation obligation, as discussed elsewhere in this Agreement, to utilize guest rooms.

RESERVATIONS PROCEDURE

Please indicate which of the following procedures will be used by your group:

☒ Individual Reservations for the Event will be made by individual attendees directly with Marriott reservations at (407) 586-2000.

☒ Rooming List.

Hotel will provide Group a weekly guestroom pick-up report starting 45 days prior to the established cut-off date.

CHECK-IN/OUT TIME

Check-in time is 4:00 p.m. local time. Check-out time is 11:00 a.m. local time. Anyone checking out after 11:00 a.m. local time may incur late charges. Special arrangements can be made for early check-in or late check-outs based on availability, and/or luggage can be stored for individuals with later departures.

COMPLIMENTARY POLICY

We are pleased to extend to your Group one complimentary single room (unit) per every 50 rooms utilized at the Group rate during your meeting. Any rooms with rates discounted below the Group rate will not be calculated in the complimentary allotment. This number is determined by the actual rooms occupied by your Group on a cumulative basis divided by 50.

The following suites have a value of more than one unit:

Presidential Suite	- 6 room nights
Deluxe Suite	- 4 room nights
Executive Suite	- 3 room nights

MASTER ACCOUNT

Hotel must be notified in writing at least 7 days prior to arrival of the authorized signatories and the charges that are to be posted to the Master Account. Any cancellation or attrition fees will be billed to the Master Account.

BILLING ARRANGEMENTS

The following billing arrangements apply: Individual to pay all charges & Room and tax charges to Master Account. Catered functions and any AV Equipment Rental Spend will be posted to Master Account

ADVANCED DEPOSIT

Within 30 days of signed contract 25% of anticipated Group food & beverage expenditures to be master billed is due. Monies to bring the total deposit owed up to Seventy-Five percent (75%) of the estimated Group expenditures to be master billed is due thirty (30) days prior to arrival. Until this pre-payment is made, the Hotel reserves the right to withhold any or all the services hereunder agreed to.

All deposit or prepayment checks should be made payable to **Gaylord Palms Resort & Convention Center** and sent to the attention of the **Accounting Department** at:

Gaylord Palms Resort & Convention Center
Accounting Department
6000 W. Osceola Parkway
Kissimmee, FL 34746

If any required deposits are not received by the due date, credit card guarantee/authorization on file will be charged 48 hours prior to arrival.

METHOD OF PAYMENT

The method of payment of the Master Account will be established upon approval of Florida Housing Finance Corporation's credit. If credit is approved, the outstanding balance of Florida Housing Finance Corporation Master Account (less any advance deposits and exclusive of disputed charges) will be due and payable upon receipt of invoice. In order to qualify for direct billing, the estimated amount of the master account must be greater than \$10,000.00 and must be paid in accordance with the deposit schedule herein. Master account/direct billing requests will be reviewed in accordance with the Hotel's normal approval process.

Florida Housing Finance Corporation will raise any disputed charge(s) within 30 days after receipt of the invoice. The Hotel will work with Florida Housing Finance Corporation in resolving any such disputed charges, the payment of which will be due upon receipt of invoice after resolution of the dispute. If payment of any invoice is not received within thirty (30) days of the date on which it was due, Hotel will impose a finance charge at the rate of the lesser of 1-1/2% per month (18% annual rate) or the maximum allowed by law on the unpaid balance commencing on the invoice date.

Florida Housing Finance Corporation has indicated that it has elected to use the following form of payment:

- ☐ Cash, money order, or other guaranteed form of payment
☒ Credit card (We accept all major credit cards)
☐ Company check or Electronic Funds Transfer
☐ Direct Bill
☐ _____ [agreed alternative]

Florida Housing Finance Corporation may not change this form of payment.

In the event that credit is not approved or it is determined after direct billing and/or deposit schedule has been established that your credit status has changed, Florida Housing Finance Corporation agrees to pay an advance deposit in an amount to be determined by the Hotel in its reasonable discretion, with the full amount due prior to the start of the group's event.

FUNCTION INFORMATION AGENDA/EVENT AGENDA

Based on the requirements outlined by Florida Housing Finance Corporation, the Hotel has reserved the function space set forth on the below Function Information Agenda/Event Agenda.

Date	Day	Start Time	End Time	Function Type	Set-Up Style	Expected
8/5/2027	Thu	8:00 AM	5:00 PM	Meeting	Special	75
8/5/2027	Thu	12:00 PM	1:00 PM	Lunch Buffet	Rounds of 10	30
8/6/2027	Fri	8:00 AM	12:00 PM	Meeting	Special	150

All meeting room, food and beverage, and related services are subject to applicable taxes (currently 7.5%) and service charge (currently 26%) in effect on the date(s) of the event.

Specific meeting rooms cannot be guaranteed and are subject to change. We reserve the right to adjust the assignment of the Group's meeting and function space to a size appropriate for the number of expected attendees at each function.

The Hotel's security must be utilized during move-in and dismantle days. Current charges for security are \$59.00 per hour with a 10% facility fee plus applicable taxes.

FOOD AND BEVERAGE ATTRITION/CANCELLATION

The Hotel is relying on, and the Group agrees to provide, a minimum of \$5,000.00 (the "F&B Guarantee") plus applicable taxes and service charges. Group agrees that the food and beverage functions listed on the schedule of events are a major component of this Agreement and that the Hotel will suffer damages that will be difficult or impossible to calculate if the Event is held and the Group's actual food and beverage spend falls below the F&B Guarantee. In such event, the Group will pay the Hotel liquidated damages in an amount equal to the difference between (i) the F&B Guarantee, or the total of all F&B agreed to on all signed Banquet Event Orders, whichever is higher and (ii) the actual total food and beverage revenue generated by the functions listed in the Event's program schedule. Group agrees that such damages are a reasonable estimate of the Hotel's actual damages and not a penalty. These liquidated damages are due within 30 days of notice of cancellation and accrue interest at the rate of 1.5 percent per month (or, if less, the maximum amount permitted by law). Restaurant events, unless specifically noted, do not apply to the minimum.

CANCELLATION OF FUNCTION SPACE

The Hotel is relying on, and the Group agrees to provide a meeting room rental of \$8,000.00 (the Meeting Room Rental") plus applicable taxes and service charges. Group agrees that the functions listed on the schedule of events are a major component of this Agreement and that the Hotel will suffer damages that will be difficult or impossible to calculate if the Event is held and the Group's spend falls below the agreed upon Meeting Room Rental. In such event, the Group will pay the Hotel liquidated damages in an amount equal to the Meeting Room Rental listed in the Event's program schedule. Group agrees that such damages are a reasonable estimate of the Hotel's actual damages and not a penalty. These liquidated damages are due within 30 days of notice of cancellation, and accrue interest at the rate of 1.5 percent per month (or, if less, the maximum amount permitted by law).

DAMAGE TO FUNCTION SPACE

Florida Housing Finance Corporation agrees to pay for any damage to the function space that occurs while Florida Housing Finance Corporation is using it. Florida Housing Finance Corporation will not be responsible, however, for ordinary wear and tear or for damage that it can show was caused by persons other than Florida Housing Finance Corporation and its attendees.

OUTSIDE FOOD AND BEVERAGE POLICY

All food and beverages served at functions associated with the Event must be provided, prepared, and served by Hotel, and must be consumed on Hotel premises.

AMPLIFIED SOUND/NOISE

All amplified and/or excessive sound used for rehearsals, sound checks and entertainment purposes shall take place between the hours of 10:00am and 9:00pm. Requests for extension beyond 9 p.m. shall be made in writing to the event manager at least (72) hours prior to the event. Any extensions requested shall be at the discretion of the Hotel and based upon the business demands of the Hotel at the time of the event. Due to the proximity of guestrooms, the Hotel has the responsibility of minimizing any type of potential disruption that might interfere with a guests' right to quiet enjoyment. Hotel reserves the right to take necessary steps to prevent the interruptions or take some other remedial action.

PHISHING

Please be aware that bad actors can impersonate Hotel employees. Group should never rely solely on contact information sent in an email or respond directly to any email requesting a bank account information change. If Group receives a request from hotel regarding bank account information, Group should contact the Hotel via verified phone number or in person to confirm the request prior to providing such information.

PRIVACY

Marriott International, Inc. ("Marriott") is committed to complying with obligations applicable to Marriott under applicable privacy and data protection laws, including to the extent applicable EU data protection laws. Hotel shall comply with the then-current Marriott Group Global Privacy Statement (the "Privacy Statement," currently available at <http://www.marriott.com/about/privacy.mi>) with respect to any personal data received under this Agreement.

Without limiting the foregoing obligation, Hotel has implemented measures designed to: (1) provide notice to individuals about its collection and use of their personal data, including through the Privacy Statement; (2) use such personal data only for legitimate business purposes; (3) provide means by which individuals may request to review, correct, update, suppress, restrict or delete or port their personal data, consistent with applicable law; (4) require any service providers with whom personal data is shared to protect the confidentiality and security of such data; and (5) use technical and organizational measures to protect personal data within its organization against unauthorized or unlawful access, acquisition, use, disclosure, loss, or alteration.

Florida Housing Finance Corporation will obtain all necessary rights and permissions prior to providing any personal data to Hotel, including all rights and permissions required for Hotel, Hotel affiliates, and service providers to use and transfer the personal data to locations both within and outside the point of collection (including to the United States) in accordance with Hotel's privacy statement and applicable law. Notwithstanding any other provision, Hotel may use an individual's own personal data to the extent directed by, consented to or requested by such individual.

CANCELLATION

Group agrees that it bears responsibility for payment for the Room Block and the F&B Guarantee. Group also agrees that the Hotel will suffer actual harm that will be difficult to determine if the Group cancels this Agreement after the date hereof for reasons other than those specified in this Agreement. The Group will pay as liquidated damages to the Hotel, depending upon the timing of such cancellation, the following amounts, as a reasonable estimate of harm to Hotel for the cancellation:

<u>Time Period of Cancellation</u>	<u>Amount of Liquidated Damages Due</u>
0-180 days prior to arrival	{100%} of total room revenue, {100%} of F&B Guarantee & {100%} of Room Rental
Date of signature to 181 days prior to arrival	{85%} of total room revenue {75%} of F&B Guarantee & {100%} of Room Rental

*The term "total room revenue" means the dollar amount equal to the Room Block multiplied by the Group's average room rate, exclusive of resort fee.

Such amount (the "Cancellation Charge") will be due and payable due within 30 days of the date of cancellation and accrue interest at the rate of 1.5 percent per month (or, if less, the maximum amount permitted by law). If required by the applicable jurisdiction, the Group will pay sales and/or other applicable taxes with respect to the cancellation charge outlined above.

NO ROOM TRANSFER BY GUEST

Florida Housing Finance Corporation agrees that neither Florida Housing Finance Corporation nor attendees of the Event nor any intermediary shall be permitted to assign any rights or obligations under this Group Sales Agreement, or to resell or otherwise transfer to persons not associated with Florida Housing Finance Corporation reservations for guestrooms, meeting rooms or any other facilities made pursuant to this Group Sales Agreement.

PARKING

Self and Valet parking is available at the Gaylord Palms Resort and Convention Center. Prevailing rates are \$40.00 for self-parking and \$52.00 for valet parking plus tax. Please advise us if you wish to host parking for your attendees.

IMPOSSIBILITY

The performance of this Agreement is subject to termination without liability upon the occurrence of any circumstance beyond the control of either party – such as acts of God, war, acts of terrorism, government regulations, disaster, strikes, civil disorder, or curtailment of transportation facilities to the extent that such circumstances makes it illegal or impossible for the Hotel to provide, or for groups in general to use, the Hotel facilities. The ability to terminate this Agreement without liability pursuant to this paragraph is conditioned upon delivery of written notice to the other party setting forth the basis for such termination as soon as reasonably practical – but in no event longer than ten (10) days – after learning of such basis.

CONFLICT OF INTEREST

By signature on this agreement Florida Housing Finance Corporation is confirming that this event is not being held in conjunction or affiliated with any other program currently being held at the Gaylord Palms Resort & Convention Center, and Florida Housing Finance Corporation attendees will not be attending any other program currently being held at the Gaylord Palms Resort & Convention Center.

CHANGES, ADDITIONS, STIPULATIONS, OR LINING OUT

Any changes, additions, stipulations or deletions including corrective lining out by either Hotel or Florida Housing Finance Corporation will not be considered agreed to or binding on the other unless such modifications have been initialed or otherwise approved in writing by the other.

LITIGATION EXPENSES

The parties agree that, in the event litigation relating to this Agreement is filed by either party, the non-prevailing party in such litigation will pay the prevailing party's costs resulting from the litigation, including reasonable attorneys' fees.

LIQUOR LICENSE

Florida Housing Finance Corporation understands that Hotel's liquor license requires that beverages only be dispensed by Hotel employees or bartenders. Alcoholic beverage service may be denied to those guests who appear to be intoxicated or are under age.

IN-HOUSE EQUIPMENT

Hotel will provide, at no charge, a reasonable amount of meeting equipment (for example, chairs, tables, easels, etc). These complimentary arrangements do not include special setups or extraordinary formats that would deplete Hotel's present in-house equipment to the point of requiring rental of an additional supply to accommodate Florida Housing Finance Corporation needs. If such special setups or extraordinary formats are requested, Hotel will present Florida Housing Finance Corporation two (2) alternatives: (1) charging Florida Housing Finance Corporation the rental cost for additional equipment, or (2) changing the extraordinary setup to a standard format, avoiding the additional cost.

UNATTENDED ITEMS/ADDITIONAL SECURITY

The Hotel cannot ensure the security of items left unattended in function rooms. Special arrangements may be made with the Hotel for securing a limited number of valuable items. If Florida Housing Finance Corporation requires additional security with respect to such items or for any other reason, the Hotel will assist in making these arrangements. All security personnel to be utilized during the Event are subject to Hotel approval.

PERFORMANCE LICENSES

Group will be solely responsible for obtaining any necessary licenses or permission to perform, broadcast, transmit, or display any copyrighted works (including without limitation, music, audio, or video recordings, art, etc.) that Florida Housing Finance Corporation may use or request to be used at the Hotel.

CONSTRUCTION/REMODELING

Hotel will from time to time undertake a remodeling or construction project at its facilities. In performing such remodeling and/or construction project, the Hotel will take appropriate steps to ensure the Group's use of the facilities will not be materially adversely affected by such remodeling and/or construction work.

COMPLIANCE WITH EQUAL OPPORTUNITY LAWS

This section describes Marriott's obligations as a U.S. federal contractor. It does not apply to customers that are not part of the U.S. federal government or using funds from the U.S. federal government for this contract.

Marriott shall comply with all applicable laws, statutes, rules, ordinances, codes, orders and regulations of all federal, state, local and other governmental and regulatory authorities and of all insurance bodies applicable to the Hotel premises in performing its obligations under this Agreement.

Marriott (referred to as "contractor" in this section) shall comply with applicable orders, as amended, Section 503 of the Rehabilitation Act of 1973, as amended, and the Vietnam Era Veterans' Readjustment Assistance Act, as amended, which are administered by the United States Department of Labor ("DOL"), Office of Federal Contract Compliance Programs ("OFCCP"). The equal employment opportunity clauses of the implementing regulations, including but not limited to 41 C.F.R. §§ 60.1-4, 60-300.5(a), and 60-741.5(a), are hereby incorporated by reference, with all relevant rules, regulations and orders pertaining thereto. **This contractor and subcontractor shall abide by the requirements of 41 C.F.R. §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity, or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.**

Marriott also shall comply with Executive Order 13496 and with all relevant rules, regulations and orders pertaining thereto, to the extent applicable. The employee notice clause and all other provisions of 29 C.F.R. Part 471, Appendix A to Subpart A, are hereby incorporated by reference.

To the extent applicable, Marriott shall include the provisions of this section in every subcontract or purchase order so that such provisions shall be binding upon each contractor, subcontractor or vendor performing services or providing materials relating to this Agreement and the services provided pursuant to the terms hereof.

MARRIOTT BONVOY EVENTS

Marriott Bonvoy Events provides Points or Miles to eligible Marriott Bonvoy Members who book and hold qualifying meetings and events at Participating Properties.

Approximately ten (10) business days after the conclusion of the Event (provided that the Event is not cancelled and Florida Housing Finance Corporation has otherwise complied with the material terms and conditions of this Agreement), the Hotel will award Points or Miles to the Member and relevant account identified below. By inserting the airline frequent flyer account information, the recipient elects to receive Miles instead of Points.

Marriott Bonvoy Events is not available in certain circumstances, including (1) for any government employee or official booking a government event (U.S. government event or non-U.S. government event); (2) for any employee of a state-owned or state-controlled entity ("SOE") booking an event on behalf of the SOE; or (3) for any other planner or intermediary when booking an event on behalf of a non-U.S. governmental entity or SOE. Hotels in the Asia Pacific region are restricted from awarding Points or Miles to any intermediary booking an event on behalf of any governmental entity or SOE.

GROUP MUST CHECK ONE OPTION BELOW:

- ☐ The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) is eligible to receive Points or Miles.

Member Name _____

Marriott Bonvoy Membership Number _____

*If Miles are desired instead of Points, please also provide:

Participating airline name _____

Participating airline frequent flyer account number _____

OR

- ☒ The Contact (as identified on page 1 of this Agreement or the Authorized Signer of this Agreement) declines or is not eligible to receive Points or Miles and hereby waives the right to receive Points or Miles in connection with the Event.

The individual identified above to receive either Points or Miles may not be changed without such individual's prior written consent. The number of Points or Miles to be awarded shall be determined pursuant to the Marriott Bonvoy Terms and Conditions (the "Terms and Conditions"), as in effect at the time of award. All Marriott Bonvoy Terms and Conditions apply. The Terms and Conditions are available on-line at <https://www.marriott.com/loyalty/terms/default.mi> and may be changed at the sole discretion of Marriott International, Inc. at any time and without notice. Capitalized terms used in this section have the meanings given to them in the Terms and Conditions.

*Electronic selection – This may be done in Microsoft Word by double-clicking on the above unfilled box, choosing a blackened box, and then clicking "Insert." Alternatively, one can use the commands "Insert" and "Symbol," choose the blackened box, and then click "Insert."

ACCEPTANCE

When presented by the Hotel to Florida Housing Finance Corporation, this document is an invitation by the Hotel to Florida Housing Finance Corporation to make an offer. Upon signature by Florida Housing Finance Corporation, this document will be an offer by Florida Housing Finance Corporation. Only upon signature of this document by all parties will this document constitute a binding agreement. Unless the Hotel otherwise notifies Group at any time prior to Florida Housing Finance Corporation's execution of this document, the outlined format and dates will be held by the Hotel for Florida Housing Finance Corporation on a first-option basis until **June 10th, 2026**. If Florida Housing Finance Corporation cannot make a commitment prior to that date, this invitation to offer will revert to a second-option basis or, at the Hotel's option, the arrangements will be released, in which case neither party will have any further obligations.

Upon signature by both parties, Florida Housing Finance Corporation and the Hotel shall have agreed to and executed this Agreement by their authorized representatives as of the dates indicated below.

TURNOVER PROCESS

Upon return of the counter-signed Agreement, Hotel will assign a conference services manager to assist in the planning and operation of the meeting outlined herein. The Hotel provides a variety of facilities and services not specifically described in this Agreement, which are available to groups and individuals at additional charge. A list of Hotel's current pricing for these facilities and services can be provided upon request.

SIGNATURES

Approved and authorized by Florida Housing Finance Corporation:

Name: (Print) ANGELIKI G SELLERS
Title: (Print) Chief Financial Officer
Signature: *Angeliki G Sellers*
Angie.Sellers@floridahousing.org
Date: 06/09/2026

Approved and authorized by Hotel:

Name: (Print) **Devon Crispell**
Title: (Print) **Sales Manager**
Signature: *Devon Crispell*
devon.crispell@gaylordhotels.com
Date: 06/09/2026

Appendix A Additional Terms

The following statutorily-required terms and conditions are hereby appended to the Group Sales Agreement for the events surrounding the Florida Housing Board of Directors Meeting to be held at the Gaylord Palms Resort & Convention Center ("Hotel") on August 4 - 6, 2027.

1. Public Records

Files Subject to Florida's Public Records Law: Any file, report, record, document, paper, letter, or other material received, generated, maintained or sent by Hotel in connection with this Contract is subject to the provisions of ss. 119.01-.15, F.S., as may be amended from time to time (Florida's Public Records Law). Hotel represents and acknowledges that it has read and understands Florida's Public Records Law and agrees to comply with Florida's Public Records Law.

Pursuant to s. 119.0701(2)(b), F.S., Hotel will be required to comply with public records laws, specifically to:

a. Keep and maintain public records required by the public agency to perform the service.

b. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.

c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the contract term and following completion of the contract if the contractor does not transfer the records to the public agency.

d. Upon completion of the contract, transfer, at no cost, to the public agency all public records in possession of the contractor upon termination of the contract or keep and maintain public records required by the public agency to perform the service. If the contractor transfers all public records to the public agency upon completion of the contract, the contractor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the contractor keeps and maintains public records upon completion of the contract, the contractor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the public agency.

Notwithstanding anything contained herein to the contrary, the provisions and requirements of this paragraph shall only apply if and when Hotel is acting on behalf of Florida Housing.

If Hotel has questions regarding the application of Chapter 119, Florida Statutes, to Hotel's duty to provide public records relating to this contract, contact the Corporation Clerk at:

**Corporation Clerk
227 N. Bronough Street, Suite 5000
Tallahassee, Florida 32301-1329
Phone: 850.488.4197
E-mail: Corporation.Clerk@floridahousing.org**

2. Hotel understands and agrees to cooperate with any audits conducted in accordance with the provisions set forth in s. 20.055(5), F.S.

3. Hotel understands and agrees to comply with the provisions of s. 448.095, F.S.

4. Hotel attests, under penalty of perjury, that it does not meet any of the criteria in s. 287.138(2)(a) – (c), F.S.

5. Hotel attests, under penalty of perjury, that it does not use coercion for labor or services as defined in s. 787.06, F.S.

There are no other changes to the remainder of the Agreement.

GAYLORD PALMS RESORT & CONVENTION CENTER

By: Devon Crispell

Name, Title: Devon Crispell Sales Manager

Date: 06/09/2026

FLORIDA HOUSING FINANCE CORPORATION

By: Angeliki G Sellers

Angeliki G. Sellers, CFO

Date: 06/09/2026

E-Signed : 06/09/2026 03:07 PM EDT

Angeliki G Sellers

Angie.Sellers@floridahousing.org
IP: 164.51.195.222

Sertifi Electronic Signature

DocID: 20260609115945066

E-Signed : 06/09/2026 03:09 PM EDT

Devon Crispell

devon.crispell@gaylordhotels.com
IP: 144.125.117.19

Sertifi Electronic Signature

DocID: 20260609115945066