Questions and Answers for Request for Proposals (RFP) 2008-03
Foreclosure Prevention Counseling Training and/or Technical Assistance Services

Question 1:
Are non-profits eligible for funding under this RFP?

Answer:
Yes.

Question 2:
How much funding is available for the training component and the technical assistance component?

Answer:
Florida Housing Finance Corporation (Florida Housing) has not established any specific amount for the services requested.

Question 3:
How many individuals do you expect to attend the training?

Answer:
Florida Housing expects Offerors to propose the number of participants they can accommodate for each training session in their training plan as requested in Section Six, paragraph E.1 of the RFP.

Question 4:
The RFP states that trainings will be conducted for at least 3 different regions. Does this mean we should budget for only three to five day sessions lasting 6 hours per day?

Answer:
Florida Housing currently envisions providing three (3) training sessions over the coming year. If Florida Housing determines that additional training sessions are needed, Florida Housing will negotiate with the Contractor to provide additional training sessions.

Question 5:
What type of volume do you anticipate for the telephone and email technical assistance?

Answer:
Florida Housing doesn’t have sufficient information to answer this question.
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**Question 6:**
What is your timetable for starting up the training and technical assistance?

**Answer:**
The Review Committee will present its recommendation to Florida Housing’s Board of Directors for a vote at the June 13, 2008 meeting. Florida Housing expects to enter into contract negotiations as soon as possible after the protest period expires (June 19, 2008).

**Question 7:**
What is the source of funds for the project?

**Answer:**
The sources of funds are those provided under the National Foreclosure Mitigation Counseling Program Grant Agreement.

**Question 8:**
If there is a budget for this project, what is the amount?

**Answer:**
Please refer to the answer for Question 2.

**Question 9:**
The RFP refers to sub-grantees who are providing foreclosure counseling under the NeighborWorks project. Can you provide a list of sub-grantees with contact information for these entities?

**Answer:**
The list of sub-grantees is attached as Exhibit A.

**Question 10:**
What is the source and amount of funding for that agreement with NeighborWorks America referred to as a foreclosure mitigation counseling grant?
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Answer:

The funding was made available through the FY2008 Consolidated Appropriations Act. The total amount of funds to be provided under the National Foreclosure Mitigation Counseling Program Grant Agreement is $1,015,389, plus match amounts from Florida Housing and its sub-grantees.

Question 11:

Are respondents permitted to contact these sub-grantees?

Answer:

Yes.

Question 12:

Under the Technical Assistance portion of the scope of work, are on-site visits permitted?

Answer:

As provided in the RFP (Section Four, Scope of Work, paragraph C.1) technical assistance shall be provided via telephone and e-mail during normal business hours. Florida Housing will not pay any of the costs associated with on-site visits.

Question 13:

Does the RFP contemplate how many workshops are to be offered in a one year period given the statement that “there shall be trainings conducted in at least three different regions of the state”.

Answer:

Please refer to the answer for Question 4.

Submitted by:

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<table>
<thead>
<tr>
<th>#</th>
<th>Organization Name</th>
<th>Organization Address</th>
<th>City, State, Zip</th>
<th>Phone</th>
<th>Fax</th>
<th>Email</th>
<th>Contact Email</th>
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</thead>
<tbody>
<tr>
<td>X</td>
<td>A</td>
<td>ACORN Housing Corporation</td>
<td>1380 West Flagler St, Suite C</td>
<td>Miami, FL 33135</td>
<td>(305) 631-9002</td>
<td>(305) 631-9050</td>
<td><a href="mailto:odonate@acornhousing.org">odonate@acornhousing.org</a></td>
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<td>X</td>
<td>B</td>
<td>Agricultural and Labor Program, Inc.</td>
<td>300 Lynchburg Rd.</td>
<td>Lake Alfred, FL 33850</td>
<td>(863) 966-3961</td>
<td>(305) 631-9050</td>
<td><a href="mailto:amiller@alp.org">amiller@alp.org</a></td>
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<td>C</td>
<td>Cape Coral Housing Development Corporation</td>
<td>1430 SE 16th Place</td>
<td>Cape Coral, FL 33990</td>
<td>(239) 573-1223</td>
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<td><a href="mailto:bonnie.timberlake@comcast.net">bonnie.timberlake@comcast.net</a></td>
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<td>D</td>
<td>Center for Affordable Homeownership</td>
<td>1803 N Howard Ave</td>
<td>Tampa, FL 33607</td>
<td>(813) 251-9000</td>
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<td><a href="mailto:jerry@bhsf.com">jerry@bhsf.com</a></td>
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<td>X</td>
<td>E</td>
<td>Center for Affordable Housing Inc.</td>
<td>2524 S. Park Drive</td>
<td>Sanford, FL 32771</td>
<td>(407) 323-3200</td>
<td>(407) 323-3260</td>
<td><a href="mailto:suzannebrown@bellesouth.net">suzannebrown@bellesouth.net</a></td>
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<td>F</td>
<td>Center for Financial Independence, Inc.</td>
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<td>(941) 746-2115</td>
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<td>G</td>
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<td>(352) 334-2260</td>
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<td>H</td>
<td>Credit Card Management Services, Inc.</td>
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<td>West Palm Beach, FL 33417</td>
<td>(561) 472-8000</td>
<td>(561) 472-8000</td>
<td><a href="mailto:annie@debthelper.com">annie@debthelper.com</a></td>
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<td>I</td>
<td>Delay Beach Community Development Corporation</td>
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<td>(561) 266-9800</td>
<td>(561) 266-9843</td>
<td><a href="mailto:delraydc@yahoo.com">delraydc@yahoo.com</a></td>
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<td>Gulfcoast Legal Services, Inc.</td>
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<td>(727) 821-3340</td>
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<td>K</td>
<td>Habitat for Humanity of Lake-Sumter, Florida Inc.</td>
<td>P.O. Box 186</td>
<td>Eustis, FL 32727</td>
<td>(352) 483-0434</td>
<td>(352) 483-0786</td>
<td><a href="mailto:kelly@habitat-lakesumterfl.org">kelly@habitat-lakesumterfl.org</a></td>
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<td>L</td>
<td>Home Ownership Resource Center</td>
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<td>Fort Myers, FL 33916</td>
<td>(239) 768-2013</td>
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<td><a href="mailto:ef4852@yahoo.com">ef4852@yahoo.com</a></td>
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<td>Housing &amp; Education Alliance</td>
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<td>Tampa, FL 33609</td>
<td>(813) 261-5151</td>
<td>(813) 261-5153</td>
<td><a href="mailto:salvarez@myhomeamerica.org">salvarez@myhomeamerica.org</a></td>
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<td>N</td>
<td>Housing Corporation of Charlotte County, Inc.</td>
<td>1620 Tamiami Trail - Suite 103</td>
<td>Port Charlotte, FL 33948</td>
<td>(941) 255-9454</td>
<td>(941) 255-9454</td>
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<td>Life and Learning Centers of South Florida, Inc.</td>
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<td>Miami Gardens, FL 33169</td>
<td>(786) 690-4391</td>
<td>(305) 690-4391</td>
<td><a href="mailto:lilearning1@miami.edu">lilearning1@miami.edu</a></td>
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<td>P</td>
<td>Manatee Community Action Agency, Inc.</td>
<td>302 Manatee Avenue East, Suite 150</td>
<td>Bradenton, FL 34208</td>
<td>(941) 827-2867</td>
<td>(941) 827-3001</td>
<td><a href="mailto:saniho@manateecc.org">saniho@manateecc.org</a></td>
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<td>Q</td>
<td>Tampa Bay Community Development Corporation</td>
<td>2139 N. E. Cockman Rd.</td>
<td>Clearwater, FL 33765</td>
<td>(727) 446-8222</td>
<td>(727) 446-8222</td>
<td><a href="mailto:billanke@tampabaycdc.org">billanke@tampabaycdc.org</a></td>
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<td>X</td>
<td>R</td>
<td>Central Florida Community Development Corp. Inc.</td>
<td>P.O. Box 15005</td>
<td>847 Orange Ave. Suite A</td>
<td>Daytona Beach, FL 32115</td>
<td>(386) 226-1216</td>
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<td>S</td>
<td>Laurel Civic Association, Inc.</td>
<td>PO Box 511, 509 Collins Road</td>
<td>Laurel, FL 33472</td>
<td>(407) 453-3332</td>
<td>(407) 453-3358</td>
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<td>Cuban American National Council, Inc.</td>
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<td>(305) 642-3484</td>
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