At the July 30, 2010, Board Meeting, Florida Housing’s Board of Directors authorized Florida Housing to enter into contract negotiations with Housing Development of SW Florida upon the following conditions: The requirement for 24 months of mortgage mitigation counseling be waived because the Offeror’s performance under the National Foreclosure Mitigation Counseling (NFMC) contract with Florida Housing and the Offeror will be providing counseling services in Lee County which has been designated as the pilot county for the Hardest Hit Fund. Housing Development of SW Florida must also provide a current certification from the Department of State and the procedures implemented by the Offeror relating to confidentiality procedures.

The Board of Directors also authorized Florida Housing to enter into contract negotiations with the following Offerors upon receipt of the documentation specified for each Offeror as follows:

Affordable Housing Centers of America – Provide a current Department of State certification; Evidence of adoption of Industry Standards, certification of education course criteria for all counselors. Also, the administration of the Hardest Hit Fund must be from an office located in the State of Florida, not from an out-of-state entity.

Centers for Independent Living in Central Florida – Provide Evidence of current errors & omissions insurance.

Central Florida Urban League - Provide proof of adoption of National Industry Standards for Homeownership Education Counseling

City of Tampa – No additional information was requested.

Community Legal Services of Mid-Florida, Inc.– No additional information was requested.

Consumer Credit Counseling Service– Provide proof of adoption of National Industry Standards for Homeownership Education Counseling and provide proof of counselor certifications for foreclosure mitigation.

Consumer Credit Management Services, Inc.– Provide evidence of certificates of foreclosure counseling training and to provide confidentiality procedures.

Credit Card Management Services, Inc.– Provide resumes and certifications for foreclosure mitigation counseling.

Denise Dalrymple PA – Provide proof as an Endorser of National Industry Standards for Homeownership Education Counseling.

Dream Home Organization, Inc. – Provide current Department of State certification and proof of errors & omissions insurance.
Empowerment Alliance of Southwest Florida—No additional information was requested.

Family Foundations of Northeast Florida—Provide proof of current Department of State certification and proof of adoption of National Industry Standards for Homeownership Education Counseling.

Freedom Debt Management, Inc.—No additional information requested.

HANDs Housing and Neighborhood Development Services of Central FL, Inc.—No additional information requested.

H.E.L.P. Community Development Corporation, Inc.—Provide evidence of errors & omission insurance and provide an explanation of the difference in names in the non-profit information.

Home Education Loan Program, Inc.—Provide proof of current Department of State certification, provide errors & omissions liability insurance information and proof of adoption of National Industry Standards for Homeownership Education Counseling.

Homebuyer Counseling Collaborative of Central Florida, Inc.—Provide proof of Department of State certification, provide errors & omissions liability insurance information, provide proof of counselor certifications for foreclosure mitigation and proof of adoption of National Industry Standards for Homeownership Education Counseling.

Homeownership Resource Center of Lee County—No additional information requested.

Housing Partnership, Inc.—No additional information requested.

InCharge Debt Solutions—Provide documentation of passing test to provide housing counseling in order to complete certification.

Jacksonville Legal Aid, Inc.—Provide proof of adoption of National Industry Standards for Homeownership Education Counseling and a Certificate of Good Standing from the Florida Bar for each attorney that will provide counseling services.

Miami Beach Community Development Corporation—Provide Department of State certification and provide errors & omissions liability insurance information.

Mid-Florida Housing—Provide Department of State certification and additional information regarding confidentiality procedures.

Munroe & Munroe Mortgage & Money Management, Inc.—Provide Department of State certification, provide errors & omissions liability insurance information, Provide proof of adoption of National Industry Standards for Homeownership Education Counseling, provide certificate indicating completion of foreclosure counseling education courses. In addition, Florida Housing will appoint a Technical Advisor to determine whether the Offeror is qualified to provide services as outlined in the RFP. The Technical Advisor will submit a report to Florida Housing before a contract is signed with the Offeror.

Neighborhood Housing Services of South Florida—Provide current Department of State certification.
Ocala Housing Authority – no additional information was requested.

Osceola County Board of County Commissioners – Provide a copy of the Osceola County Charter, provide proof of adoption of National Industry Standards for Homeownership Education Counseling. In addition, Florida Housing will appoint a Technical Advisor to determine whether the Offeror is qualified to provide services as outlined in the RFP. The Technical Advisor will submit a report to Florida Housing before a contract is signed with the Offeror.

Joe Pujol PA - Provide proof of endorsement of National Industry Standards for Homeownership Education Counseling.

Reliable Business Solutions - Provide proof of current Department of State certification, provide errors & omissions liability insurance information and additional information regarding confidentiality procedures.

Second Chance Help Center, Inc. – Provide evidence of errors & omissions insurance.

SER- Jobs for Progress, Inc. - Provide certificate indicating completion of foreclosure mitigation experience. In addition, Florida Housing will appoint a Technical Advisor to determine whether the Offeror is qualified to provide services as outlined in the RFP. The Technical Advisor will submit a report to Florida Housing before a contract is signed with the Offeror.


St. Lucie County Board of County Commissioners - Provide proof of adoption of National Industry Standards for Homeownership Education Counseling, provide evidence that St. Lucie County BOCC is a member of the Treasure Coast Risk Management Program, submit a copy of the St. Lucie County Charter and submit copies of resumes and certifications of all counselors to provide foreclosure mitigation counseling.

Tallahassee Lenders’ Consortium, Inc. – Provide current certification from Florida Department of State and provide evidence of errors & omissions insurance.

Tampa Bay Community Development Corporation – Provide evidence of errors & omissions insurance.

The Urban League of Palm Beach County – Provide evidence of errors & omissions insurance, provide evidence of certification of all counselors and provide evidence of adoption of National Industry Standards for Homeownership Education Counseling.

We Help Community Development Corporation– Pursuant to the terms of the RFQ, all Offerors must clear all items from the Florida Housing past-due non-compliance list before executing a contract, provide evidence of errors & omissions insurance and provide current documentation from the Florida Department of State.

Wealth Watchers, Inc. - Provide proof of current Department of State certification, provide evidence of errors & omissions insurance provide evidence of adoption of
National Industry Standards for Homeownership Education Counseling and provide additional information regarding confidentiality procedures implemented by the Offeror.

The Board of Directors also accepted the recommendation that the following Offerors be deemed non-responsive but without prejudice in order for them to submit a Response at a later date: Consumer Debt Counselors due to their failure to pass threshold by not submitting a signed certification statement and Experts Resources & Community Center which did not supply the majority of the information requested.

Please note, any unsuccessful applicant may file a notice of protest and a formal written protest in accordance with Section 120.57(3), Fla. Stat., and Rule Chapter 28-110, F.A.C. Failure to file a protest within the time prescribed in Section 120.57(3), Fla. Stat., et. al. or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Fla. Stat.

Sherry Green  
Contracts Administrator  
Florida Housing Finance Corporation  
227 North Bronough Street, Suite 5000  
Tallahassee, Florida  32301  
Phone:  (850) 488-4197  
Facsimile:  (850) 414-6548  
E-mail:  sherry.green@floridahousing.org