

Description of Intended Single Source Purchase

AGENCY: Florida Housing Finance Corporation

TITLE: Broadband Services

CONTACT: Contract Administrator
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Date Posted: March 21, 2025

Time Posted: 11:18 a.m.

Term: April 15, 2025 – March 31, 2026

Performance and/or Design Requirements: Florida Housing currently has three sources of broadband services: the State of Florida’s SUNCOM as the primary provider; Nitel, Inc., as a redundant production provider; and Comcast Cable Communications Management, LLC as the guest network provider. Services with SUNCOM and Comcast have been increased to 1GB, and Florida Housing wishes to increase services with Nitel to 1GB in order to configure routing devices to an optimal “active-active” mode, versus the current an “active-passive” configuration in which any extra bandwidth is utilized only upon failure of the primary.

Intended Sources: Nitel, Inc. (Redundant Network Services)
Comcast Cable Communications Management, LLC (Guest Network Services)

Estimated Dollar Amount: \$16,155 – Nitel, Inc.
\$3,000 – Comcast Cable Communications Management, LLC

Justification for Single Source Acquisition: Florida Housing is under contract with Nitel for 500MB services through February 2027 and with Comcast for 1GB services through November 2025. Selection of another vendor for our redundant network services will be cost prohibitive over the next 12 months, as Florida Housing would be required to pay approximately \$15,000 in early termination fees. Selection of alternate vendors would also require the approval of Florida Housing’s landlord and the possibility of a significant amount of additional funds spent on installing and re-configuring required infrastructure.

Approved By: Florida Housing Finance Corporation’s Chief Financial Officer, Angeliki G. Sellers

This Description of Intended Single Source Purchases is posted in accordance with Rule 67-49.0031, Florida Administrative Code. Prospective vendors are requested to provide information regarding their ability to supply the commodities or contractual services described. If the Executive Director, after reviewing any information received from prospective vendors, determines that the commodities or contractual services are practically available from a single source, the Corporation shall provide notice of its intended decision to enter into a single-source purchase contract in the manner specified in Section 120.57(3), Fla. Stat.