

Notice of Intended Decision to Enter Into a Single Source Contract

AGENCY: Florida Housing Finance Corporation

TITLE: Disaster Recovery Infrastructure as a Service

CONTACT: Contract Administrator
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Date Posted: March 14, 2025

Time Posted: 3:55 p.m.

Commodity or Service Required: May 1, 2025 – October 31, 2025

Requestor: David Hearn, CIO

Performance and/or Design Requirements: Access to Converge Technology Solutions' RES-Q solution, Veeam Cloud Connect Services (14,336GiB), and Intel Backup Service using Veeam Cloud Connect (42 VM) for a period of six months.

Intended Source: Converge Technology Solutions

Price: \$20,166

Justification for Single Source Acquisition: Florida Housing is migrating to a cloud-based disaster recovery system. Due to resource availability and some blocking prerequisite tasks and training, the Corporation will not be able to complete the migration before the current service termination date. This procurement will allow us sufficient time to complete the migration and reduce overlap costs. Moving this service to an alternate vendor in the short term would require a significant expenditure of personnel resource hours and added vendor specific implementation costs that would require a separate project effort to implement and test. The services offered via Converge Technology Solutions include data storage at a remote location utilizing Veeam product and recovery services and equipment reservations for comprehensive disaster recovery coverage.

Approved By: Florida Housing Finance Corporation's Chief Financial Officer, Angeliki G. Sellers

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to file a bond or other security within the time allowed for filing a bond, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.