

**Florida Housing Finance Corporation
Homebuilders New Construction Pilot Program
Workshop Agenda for September 14, 2021
Via Webinar:**

<https://attendee.gotowebinar.com/register/5472688702447970318>

1. Welcome, Introductions and Technical Considerations
2. Overview of the Pilot Program
 - a. RFQ
 - b. Timing and Duration
3. Builder Participation
 - a. Not-for-profit/For-profit
 - b. Builder experience
4. Donation of Land
 - a. Participation of Local Governments
 - b. Community Land Trusts
5. Long-term Affordability
6. Review of Proposed Homes
 - a. Builder Qualifications
 - b. Plans and Costs
 - c. Sales Price/Appraisal
 - d. Builder Fee
 - e. Reimbursement of Soft Costs
7. Construction Loan
 - a. Terms - Revolving
 - b. Draws/Inspections
8. Homebuyer Qualifications
 - a. Income
 - b. Homebuyer Education
 - c. First-time Homebuyer
9. Down Payment Assistance
 - a. Source and Terms
 - b. Community Land Trusts
10. Other Items