

24/25 Catalyst Training Schedule

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AFFORDABLE HOUSING CATALYST PROGRAM**



WORKSHOP SCHEDULE

Date and Location	Workshop Topic
November 13, 2024 Tampa	SHIP Program Administration
January 23, 2025 Orlando	Introduction to Affordable Housing Pre-Development
March 25, 2025 Orlando	The Affordable Housing Development Process
May 20, 2025 Pompano Beach	Proficiency in Income Qualification

Accessibility: Please notify us if you need reasonable accommodation to participate in any of these trainings. If assistance is needed, please contact Tamara West at west@flhousing.org.

Workshop Descriptions

SHIP Program Administration

November 13, 2024

Location: Tampa Law Center
1700 North Tampa Street Tampa, FL 33602
Registration Link: <https://fhc.wildapricot.org/event-5796552>

This workshop will provide guidance on the fundamental rules of the SHIP program, as well as assist SHIP administrators with five years or less of SHIP experience with the implementation of their programs. The training will provide a SHIP program overview, income eligibility review, LHAP guidance, and AHAC requirements. The guidance from this training will help SHIP administrators adjust, adapt, and be successful. In addition, the training will review a year-long timeline of SHIP tasks and deadlines and will provide LHAP guidance about strategy implementation. Participants will learn about tracking and reporting SHIP, financial management, monitoring, and compliance. This administration training looks beyond a list of rules and regulations to help participants understand the basis and reasoning for program requirements. This deeper knowledge will help participants as they consider how to update their process or strategies.

Who should attend?

- New and experienced SHIP administrators
- Subrecipients and sponsors
- SHIP Program staff

Key Topics

- Overview of SHIP requirements and training resources
- The eligibility determination process
- Maintaining SHIP files
- Tracking encumbrances and expenditures

Introduction to Affordable Housing Pre-Development

January 23, 2025

LOCATION: Holden Heights Community Center
1201 20th Street, Orlando, FL 32805
Registration Link: <https://fhc.wildapricot.org/event-5796586>

This workshop provides guidance to nonprofit organizations on predevelopment activities and due diligence necessary prior to the development of affordable housing units. Learn about the Predevelopment Loan Program (PLP) application process, guidance from the PLP Rule in the Florida Administrative Code, creation of the Development Plan, and TA assisting nonprofits borrowers to get from concept to construction. Presenters will cover design, zoning and land uses, budgeting, and the timeframe of predevelopment. Additionally, attendees will have the opportunity to engage in interactive sessions and peer-to-peer learning, enabling them to gain insights from industry experts and fellow participants. Through collaborative discussions and knowledge-sharing, attendees will emerge equipped with the tools, resources, and direction necessary to successfully navigate the complexities of affordable housing predevelopment.

Who Should Attend?

- Nonprofit affordable housing developers
- Local government housing administrators
- Community partners
- Affordable Housing Advisory Committee (AHAC) members

Key Topics:

- Federal and state predevelopment funding opportunities
- Development Plan creation and implementation strategies
- Zoning and land use regulations impacting predevelopment
- Budgeting essentials for predevelopment activities

The Affordable Housing Development Process

March 25, 2025

LOCATION: Holden Heights Community Center
1201 20th Street, Orlando, FL 32805

Registration Link: <https://fhc.wildapricot.org/event-5796605>

This workshop is designed to introduce the underwriting process that takes place after a funding award has been approved. The invitation to credit underwriting is a vital first step to prepare for before applying for financing. It is a complex and critical part of financial agreements that will govern the short- and long-term process of the development's feasibility. The presenters will help de-mystify the underwriting process and provide guidance that begins in the predevelopment phase and continues throughout the closing process. Participants will receive step by step instruction about third-party analyses and the documentation that will be required throughout the underwriting process. The training will include information from a FHFC Credit Underwriting service provider and will address timeframes and sequencing. This training is provided for newly formed and experienced nonprofit housing developers and local government housing staff who are responsible for in-house underwriting of SHIP, HOME, or other publicly available assistance.

Who Should Attend?

- Nonprofit developers
- Developers working with cities and counties
- Housing program administrators and community partners interested in affordable housing development

Key Topics:

- Exploring the Credit Underwriting Checklist
- Understand the three components of successful Credit Underwriting: the project readiness, the financial feasibility of the deal, and the developer capacity
- In-house credit underwriting: skillsets required and minimum threshold

Proficiency in Income Qualification

May 20, 2025

Location: Charlotte Burrie Community Center
2669 N Federal Highway, Pompano Beach, FL 33064
Registration Link: <https://fhc.wildapricot.org/event-5796620>

This is an intensive income compliance workshop designed for those who process SHIP applications and those who oversee the SHIP office. One of the training courses that is most requested by SHIP staff, this course introduces numerous critical eligibility activities, including income verification, determining household size, and calculation of annual income. The training covers how the Housing Opportunity Through Modernization Act (HOTMA) has updated these income qualification rules. Hands-on exercises will challenge participants to apply qualification methods to case studies and to reflect on how lessons learned may be applied to each participant's daily SHIP work.

Who Should Attend?

- New and experienced SHIP staff from local government
- Local government staff responsible for compliance
- Nonprofit organizations
- Local lenders or other service providers who are involved with the income eligibility process

Key Topics:

- Newer methods of income verification
- Certifying income
- Issuing the award letter
- Tracking and reporting program accomplishments

WEBINAR SCHEDULE

Date	Training
July 11 at 10 am	Preparing and Submitting the SHIP Annual Report
July 16 at 10 am	Supporting Effective Post-Disaster Emergency Housing
July 25 at 2 pm	AHAC Incentive Strategies
July 30 at 10 am	Proficiency in Income Qualification Part 1
August 7 at 10 am	Proficiency in Income Qualification Part 2
August 14 at 2 pm	Understanding the Housing Crisis Response System: Leveraging Partnerships to House All
August 20 at 10 am	Understanding Site Flood Risk Factors Before You Buy
September 4 at 10 am	Preparing for the SHIP Monitor
September 19 at 10 am	Making the SHIP Program Market Responsive
September 25 at 10 am	SHIP Rent Limits Policy
November 14 at 10 am	Creating Cool, Cost-Effective and Healthy Multi-Family Housing
October 30 at 10 am	First-Time Homebuyer Education and Counseling
October 24 at 2 pm	Addressing Unsheltered Homelessness
November 5 at 2 pm	Community Benefits and Outcomes of Permanent Supportive Housing
November 13 at 2 pm	Serving Lower Incomes through the Live Local Act
November 19 at 10 am	LHAP Design Part 1
December 3 at 10 am	Asset Mapping for Community-Based Planning
December 10 at 2 pm	Planning and Zoning
December 18 at 10 am	LHAP Design Part 2
January 9 at 2 pm	Effective Utilization of Publicly Owned Land for Affordable Housing
January 14 at 10 am	New SHIP Staff Orientation
January 22 at 2 pm	Navigating Affordable Housing Law
January 29 at 10 am	Financing Rental Housing with SHIP (Rental with SHIP Part 1)
February 5 at 10 am	Monitoring Rental Housing (Rental with SHIP Part 2)
February 11 at 10 am	Funding Sources and Partnerships to Serve Vulnerable Populations (Resources Part 1)

Date	Training
February 19 at 2 pm	Using SHIP for Manufactured Housing
February 27 at 10 am	Affordable Housing Funding Sources for Homeownership (Resources Part 2)
March 6 at 10 am	Preparing your Housing Program for Hurricane Season
March 12 at 10 am	Credit underwriting and Development of Homeownership Projects
March 19 at 2 pm	Overcoming NIMBY Opposition
March 26 at 10 am	SHIP Administration: LHAP and Financial Requirements (SHIP Program Admin Part 1)
April 2 at 10 am	SHIP Admin: Strategies, Documentation, and Monitoring (Program Admin Part 2)
April 9 at 10 am	Understanding the new LLA SAIL RFA
April 16 at 2 pm	Missing Middle Housing Policy
April 23 at 10 am	Strategic Planning for Nonprofits
April 30 at 10 am	Working with Nonprofits, Sponsors and Sub Recipients
May 13 at 10 am	Preparing for Deadlines and Annual Reports
May 21 at 2 pm	Property Tax Policy for Affordable Housing
June 4 at 10 am	Survive and Thrive as a Nonprofit
June 10 at 2 pm	Heirs Property
June 17 at a10 am	Resilient By Design- Creating Disaster Resistant Single- and Multi-Family Housing Stock

WEBINAR SCHEDULE
LIVE LOCAL WEBINAR SCHEDULE

Date	Training
September 12 at 2 pm	Using Public Land for Affordable Housing
October 31 at 2 pm	Live Local's Land Use Mandate for Affordable Housing
May 7 at 10 am	LLA Funding Programs at FHFC

Webinars about the Live Local Act

[Using Public Land for Affordable Housing](#)

September 12, 2 pm

Registration: <https://attendee.gotowebinar.com/register/5159891960968882518>

Among many updates, the Live Local Act changed policy on how local governments handle publicly owned land to support affordable housing production. This webinar will cover new requirements on the handling of land owned by public entities and provide guidance on best practices that can be implemented by local governments for compliance. Presenters will discuss criteria that may be used to evaluate land for addition to the affordable housing inventory as well as for possible acquisition. Participants will also consider possible funding sources and criteria including weather resilience, physical criteria, and proximity.

[Live Local's Land Use Mandate for Affordable Housing](#)

October 31, 2 pm

Registration: <https://events.zoom.us/j/91234567890>

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The Live Local Act includes a much-discussed local land use mandate for affordable housing in commercial, industrial, and mixed-use districts. This training will provide guidance on the land use mandate of the Live Local Act as well as the amendments passed in the 2024 Legislative Session through Senate Bill 328 and how the mandate impacts local land use policies and housing affordability. Presenters will take an in-depth look at all aspects of the land use mandate and provide implementation examples from local governments throughout the state.

[LLA Funding Programs at FHFC](#)

May 7, 10 am

Registration: Zoom link to be provided

This training will delve into how the SAIL-like programs created and funded by the Live Local Act are administered by FHFC. Presenters will cover programmatic timelines, the RFA process, and the requirements tied to Live Local Act funding sources. Once you are selected for LLA funding, what is the process? We will discuss the underwriting process including the requirements of market studies and in some RFA's preapplication meetings. Participants will learn about the timing of local and federal funds and how they fit into the project.

Webinar Descriptions

[Preparing and Submitting the Annual Report](#)

July 11, 10 am

Registration: <https://attendee.gotowebinar.com/register/7550214846582615900>

This webinar is designed to prepare SHIP staff to complete their annual report by September 15th. Presenters will provide guidance on how to complete each tab of the report along with instructions on how to obtain data needed for the certification, questions on foreclosure default, success stories and more. Additional topics include guidance on reporting incentive strategies, completing the certification form, and next steps if you are noncompliant. The presenters will discuss certification procedures and the tracking of expenditures, demographics, deadlines and more.

[Supporting Effective Post-Disaster Emergency Housing](#)

July 16, 10 am

Registration: https://us02web.zoom.us/webinar/register/WN_3Fjivw-SgW1tQAWnTZb1w

This webinar is focused on planning for post disaster emergency housing since hurricane season is not the time to start plans. Pre-covery is the concept of preparing for disaster by taking steps to qualify contractors and ordering building supplies that can be accessed post disaster. Presenters will explore how local governments can deploy minimum sized "emergency housing cores" comprised of just a kitchen, bathroom, and bedroom.

AHAC Incentive Strategies

July 25, 2 pm

Registration: <https://attendee.gotowebinar.com/register/742571011029663574>

This webinar is designed to offer a primer for new members to orient them to Affordable Housing Advisory Committee (AHAC) responsibilities. This webinar will go through the eleven required incentives each AHAC is required to consider as part of the SHIP program and provide best practices on conducting the work of the AHAC. Learn about the timeline and activities involved with creating an AHAC report on incentive strategies.

Proficiency in Income Qualification Part 1

July 30, 10 am

Registration: <https://attendee.gotowebinar.com/register/2720538553453131350>

This is the first of a two-part training focused on resources available for SHIP administration in determining income. It covers the process of advertising based on the SHIP statute and rule as well as your LHAP, establishing a waiting list, the application intake process, setting priorities based on your LHAP, and determining household members to establish household size. Presenters will offer a review of the income verification process including the definition of income, income inclusions and exclusions, types of income and how they are calculated, and proper file documentation for income verification.

Proficiency in Income Qualification Part 2

August 7, 10 am

Registration: <https://attendee.gotowebinar.com/register/337306418194253145>

This webinar will focus on calculating assets and asset income, completing the resident income certification form, complying with the 120-day clock, the award letter, and monitoring and compliance. The Housing Opportunity Through Modernization Act (HOTMA) has updated these income qualification rules.

Understanding the Housing Crisis Response System

Leveraging Partnerships to House All

August 14, 10 am

Registration: <https://attendee.gotowebinar.com/register/436836409763812447>

The Housing Crisis Response System is comprised of providers, stakeholders, and resources available to help people at risk of or experiencing homelessness. This webinar examines the components of an effective housing crisis response system and gives an overview of each, including prevention, outreach and coordinated entry, emergency shelter, rapid rehousing, and permanent supportive housing.

Understanding Site Flood Risk Factors Before You Buy

August 20, 10 am

Registration: <https://attendee.gotowebinar.com/register/6957686930870923614>

Selecting a site is challenging and a high-flood risk location can pose added costs to developers, property owners and residents. The Florida Housing Coalition's new Resilient Guided Growth approach will help affordable housing developers understand and quickly identify current and future flood risks and environmental hazards that can impact development, long-term safety, and affordability. The webinar will review the new resources, discuss assessment strategies, and share lessons learned regarding site improvement costs. Participants will also learn about reselling/disposition and recommendations for resilient design and construction for single family and multifamily properties on high-risk sites.

Preparing for the SHIP Monitor

September 4, 10 am

Registration: <https://attendee.gotowebinar.com/register/7607259708863365205>

This webinar is designed to familiarize SHIP staff with the periodic monitoring process. Have you received notice that a Florida Housing Finance Corporation Monitor will soon conduct a compliance review of your SHIP program? Do not get nervous—get prepared. This will share lessons learned from recent monitoring reports to help you prepare for your monitoring visit. Participants will receive an

overview of the monitoring process and learn about the program details that SHIP monitors focus their attention on during their review of the SHIP jurisdictions program.

Making the SHIP Program Market Responsive

September 19, 10 am

Registration: <https://attendee.gotowebinar.com/register/3604549200596071001>

This webinar will review best practices for structuring strategies that are effective in hot and cold markets and will offer guidance on building flexibility into program policies to quickly respond to shifting market conditions. Learn to use valuable subsidies toward activities that can maximize access to affordable units in changing markets. Examine strategy design to address cost escalation, increased purchase prices, low home valuations, and more.

SHIP Rent Limits Policy

September 25, 10 am

Registration: <https://attendee.gotowebinar.com/register/2938679461256815962>

This training will introduce staff to using SHIP for rental housing, which comes with several rules and requirements. Learn about the Florida Housing Finance Corporation's guidance on SHIP rental assistance, which exempts rent/utility deposit assistance from compliance with the SHIP rent limits. Other SHIP-related rental assistance and development will also be addressed. Eviction prevention assistance can help a tenant struggling to pay past due rent. SHIP rent subsidies may pay for limited monthly rent of a very low-income homeless or special needs household. The webinar will also review the rules when SHIP is expended for rental new construction or rehabilitation.

Creating Cool, Cost-Effective and Healthy Multi-Family Housing

November 14, 10 am

Registration: Zoom link to be provided

Building multi-family housing that keeps residents cool and healthy without sacrificing affordability is crucial. This webinar will feature ideas and recommendations from leading green building certification programs, universities, developers, contractors and architects. Major new federal funding programs are supporting the use of solar. Learn about new approaches that can save property owners and renters money, practical strategies to increase post-disaster energy resilience such as using solar to offset energy costs of community spaces, and ideas for passive design and green infrastructure/landscape projects which can reduce heat gain and flooding.

First-Time Homebuyer Education & Counseling

October 30, 10 am

Registration: Zoom link to be provided

This webinar is designed to support local governments in enhancing their purchase assistance programs through partnerships with HUD Approved Housing Counseling Agencies. This session will feature seasoned housing counselors who will share the latest developments and innovations in the housing counseling sector. Learn how housing counselors can make your program a success. Attendees will gain valuable insights into a range of essential topics, including credit and homeownership, the qualifying process, shopping for services, the purchase process, loan products, key parties involved, home maintenance, homestead exemption, and avoiding foreclosure. This webinar is an excellent opportunity for anyone involved in homebuying assistance programs to deepen their understanding and improve their services for first-time homebuyers.

Addressing Unsheltered Homelessness

October 24, 2 pm

Registration: Zoom link to be provided

Unsheltered homelessness has been on the rise across the nation and in Florida. This session will discuss best practices, policies, and ordinance considerations that reduce unsheltered homelessness. The presenters will present recent national and Florida-specific trends reflected from the Point In Time Count data covering 2007 through 2023. They will address enforcement considerations so that a community may set infrastructure in place that addresses housing and service needs among citizens.

[Community Benefits and Outcomes of Permanent Supportive Housing](#)

November 5, 2 pm

Registration:

Permanent Supportive Housing is an essential component of the affordable housing stock. This type of development prioritizes persons most vulnerable in our communities, with the lowest incomes and highest service needs, including persons experiencing homelessness and individuals with disabilities. The strategy of implementing and expanding Permanent Supportive Housing capacity is a proven best practice in addressing chronic homelessness, which is on the rise in Florida. This webinar will discuss how to analyze unmet housing needs, developing partnerships with community-based service providers, and financing of PSH. The presenters will discuss community benefits including reduced costs on emergency room visits, jail time, police interventions, and more. They will also detail the importance of separating functions of support services and property management to best support people in housing to sustain their housing long term. Participants will hear from PSH developers about their experience with FHFC's competitive solicitation process and how they effectively created partnerships with supportive service agencies to promote housing retention and permanent transitions out of homelessness and into stable housing. Attendees will learn about the specific RFA's designed for supportive housing, as well as the team members needed and the process of successfully developing supportive housing.

[Serving Lower Incomes through the Live Local Act](#)

November 13, 2 pm

Registration: Zoom link to be provided

The Live Local Act contained a variety of tools aimed at developing affordable housing in Florida - several of which target housing for incomes up to 120% of the Area Median Income. A topic of growing interest throughout the state's housing ecosystem is how the wide range of policy tools provided by the Live Local Act may be leveraged to serve lower incomes, particularly incomes at or below 80% AMI. This webinar will provide housing stakeholders with information and ideas for how the tools of the Live Local Act can be operationalized to best serve lower income populations around the state. Specifically, this training will address the use of the House Bill 1339 land use tool, the local regulatory toolkit, and local funding strategies to encourage the production of housing for households at or below 80% AMI in light of Live Local.

[LHAP Design Part 1](#)

November 19, 10 am

Registration: Zoom link to be provided

Many SHIP communities must submit new Local Housing Assistance Plans (LHAPs) in 2025. This webinar will assist local government staff in preparing. Learn how to write a LHAP that is clear, concise and complies with all requirements. The presenters will advise participants how to update existing strategies, add a new strategy, and incorporate the regulatory reform work of the affordable housing advisory committee (AHAC) into the LHAP.

[Asset Mapping for Community-Based Planning](#)

December 3, 10 am

Registration: Zoom link to be provided

This webinar will open your eyes to existing local plans that include comprehensive housing needs assessments and market analyses. Reduce duplication of efforts by exploring how local planning documents intersect and overlap. Reviewing the Consolidated Plan's data sources and elements that contribute to analyzing the market during the conceptual stage in the predevelopment phase can help to improve the development project's scope.

[Planning and Zoning](#)

December 10, 2 pm

Registration: Zoom link to be provided

This training will address a variety of policy initiatives to increase the supply of affordable housing in Florida. Presenters will discuss statewide standards for certain affordable housing developments in commercial, industrial, and mixed-use zones and the three property tax exemptions for affordable

housing in the Live Local Act. Participants will learn how local governments can use their land use authority to require, facilitate, and encourage the production of affordable housing.

[LHAP Design Part 2](#)

December 18, 10 am

Registration: Zoom link to be provided

This webinar will provide examples of the nuts and bolts of the plan update. This is an important training, considering that many SHIP communities must submit new LHAPs in 2025. Key topics to be addressed include properly defining terms of assistance and designing housing strategies that work in a changing market. Presenters will discuss not-so-common strategies that can be used to serve both renters and owners. Local governments will be encouraged to review local data to better identify the needs in their community when it comes to selecting and designing strategies to ensure a comprehensive approach to addressing affordable housing needs.

[Effective Utilization of Publicly Owned Land for Affordable Housing](#)

January 9, 2 pm

Registration: Zoom link to be provided

This training continues to address this critical resource, the subject of the “Using Public Land for Affordable Housing” webinar. It outlines the methods by which local government and special districts may strategically dispose of land in a way that is compatible with local planning and growth policy. The discussion will include a comprehensive approach to a disposition strategy including building a workgroup, analyzing community needs, establishing policy, developing procurement, and implementing strategies that support permanent affordability. Successful approaches implemented by local government across the state will be highlighted.

[New SHIP Staff Orientation](#)

January 14, 10 am

Registration: Zoom link to be provided

This webinar will assist new SHIP staff in understanding the program rules that govern the administration of assistance strategies, as well as the timeline and targets tied to program administration, the LHAP, annual report and program compliance. SHIP staff with 5 years or less of experience may benefit from this training, which will address deadlines and responsibilities throughout the year. Staff with more than 5 years of experience are also welcome since this training may be a refresher. The topics addressed are fundamental, and all should take away something new.

[Navigating Affordable Housing Law](#)

January 22, 2 pm

Registration: Zoom link to be provided

Florida has a variety of state-specific statutes that govern affordable housing policy. Last year's Navigating Affordable Housing Law webinar focused on housing laws related to affordable housing development. This training will focus on law and policy related to landlord-tenant law, tenant protections, real property law, and issues commonly presented to legal aid. Attorneys from Florida's esteemed legal aid organizations will be featured as housing attorneys from across the state present on basic principles regarding these issues and answer frequently asked questions regarding the state's affordable housing programs to serve persons most in need of assistance.

[Financing Rental Housing with SHIP \(Rental with SHIP Part 1\)](#)

January 29, 10 am

Registration: Zoom link to be provided

This workshop addresses the principles behind financing and developing affordable rental housing. The challenges and opportunities of both new construction and rehabilitation will be covered, as will small, scattered site deals and large-scale developments. Presenters will discuss creating a pro-forma spreadsheet to account for funding sources and expenses. Participants will gain an understanding of how amounts and timing of subsidies directly influence the incomes of the families being served.

Monitoring Rental Housing (Rental with SHIP Part 2)

February 5, 10 am

Registration: Zoom link to be provided

Before investing in SHIP to build or repair rental housing, SHIP staff must learn the rules and requirements. This webinar addresses one of the biggest commitments, the requirement to monitor SHIP-funded rental units. The presenters will address SHIP rental housing monitoring requirements along with monitoring requirements for housing with blended financing from Housing Credits, HOME, SAIL, and more. Presenters will address methods for reviewing tenant income eligibility documentation. Participants will learn about rent affordability compliance and the steps of the compliance monitoring process.

Funding Sources and Partnerships to Serve Vulnerable Populations (Resources Part 1)

February 11, 10 am

Registration: Zoom link to be provided

This session provides an overview of rental housing funding along with resources to support people experiencing homelessness. The presenters will discuss how to combine and leverage major funding sources to subsidize the development of affordable rental housing. Learn about homelessness resources including ESG, CoC, HUD VASH, HOPWA, and TANF.

Using SHIP for Manufactured Housing

February 19, 2 pm

Registration: Zoom link to be provided

This training will address the possibilities unfolding with manufactured housing and how it may be compatible with affordable housing funding programs and policies. Learn about SHIP requirements for working on manufactured housing. The presenters will address both every day affordable housing approaches that incorporate manufactured housing, as well as how they can assist with disaster housing recovery. Participants will learn about Florida's requirements for permanently affixing the homes to the ground, as well as how to secure assistance when the homeowner lives on leased land.

Affordable Housing Funding Sources for Homeownership (Resources Part 2)

February 27, 10 am

Registration: Zoom link to be provided

This webinar will focus on funding sources for homeownership and tools and strategies to incentivize the creation of affordable housing. These tools include inclusionary zoning, linkage fees, surplus lands, and impact fee modifications. This session will address both state and federal funding that can be used for homeownership including FHFC programs, CDBG, HOME, and local housing trust funds. Participants will also hear directly from a local government presenter on strategic implementation. Participants will learn how state and federal funds can be leveraged for maximum impact. Presenters will provide examples of strategies currently being implemented using the funding sources discussed in this webinar.

Preparing your Housing Program for Hurricane Season

March 6, 10 am

Registration: Zoom link to be provided

Effectively moving survivors into post-disaster housing is a critical step toward long-term recovery. However, many jurisdictions do not have disaster housing plans that can cope with the scale of disasters. Participants will review the steps in the FEMA Planning Considerations and FHC Guide to developing a housing recovery plan; identifying and quantifying potential impacts to your vulnerable communities and housing stock to developing strategic goals and objectives for repair and recovery, creating and leading your disaster housing working group, improving collaboration with long-term recovery groups, VOADs and preparing FEMA data request documents which can help you strategically allocate resources to impacted owners and renters. This session will walk you through key checklists and documents to update and strengthen your plan.

[Credit Underwriting and Development of Homeownership Projects](#) March 12, 10 am

Registration: Zoom link to be provided

With rising construction costs and skyrocketing property insurance costs, developing affordable for sale homes is difficult. Before the land is conveyed, the feasibility of a development must be underwritten. The presenters will outline the process a credit underwriter uses to assess the financial feasibility of an affordable homeownership project. Participants will consider the calculations involved with answering questions like: What is the maximum price the home can be sold for? Does the sales price support the cost of developing the home? How much Downpayment Assistance is needed for the homes sold to the lower AMLs? How does a community land trust affect the project financially?

[Overcoming NIMBY Opposition](#) March 19, 2 pm

Registration: Zoom link to be provided

Not In My Backyard Syndrome (NIMBYism), in the context of affordable housing, connotes objections to new housing development made for reasons such as fear and prejudice. Even with the extreme need for more affordable housing, NIMBYism is still all-too common in parts of our state. This training webinar will explore ways the affordable housing ecosystem can dispel NIMBY opposition to affordable housing through tactics to support affordable housing as fundamentally vital community infrastructure. This webinar will feature affordable housing practitioners who have experienced and overcome NIMBYism. This webinar is designed for developers, local elected officials, city and county managers, and city and county attorneys.

[SHIP Administration: LHAP and Financial Requirements \(SHIP Program Admin Part 1\)](#) March 26, 10 am

Registration: Zoom link to be provided

This is the first training in a two-part series designed to provide guidance on the fundamental rules of the SHIP program, as well as assist SHIP administrators with five years or less of SHIP experience with the implementation of their programs. This webinar will provide a SHIP program overview, income eligibility review, LHAP guidance, and AHAC requirements. The guidance from this training will help SHIP administrators adjust, adapt, and be successful.

[SHIP Admin: Strategies, Documentation, and Monitoring \(SHIP Program Admin Part 2\)](#) April 2, 10 am

Registration: Zoom link to be provided

This second half of the webinar series will provide guidance on the fundamental rules of the SHIP program. Presenters will review a year-long timeline of SHIP tasks and deadlines and will provide LHAP guidance about strategy implementation. Participants will learn about tracking and reporting SHIP, fiscal management, monitoring, and compliance. This administration training looks beyond a list of rules and regulations to help participants understand the basis and reasoning for program requirements. This deeper knowledge will help participants as they consider how to update their process or strategies.

[Understanding the new LLA SAIL RFA](#) April 9, 10 am

Registration: Zoom link to be provided

With \$250 million in LLA SAIL money, this webinar will review the different RFAs which will disburse the money. The presenters will discuss projects being funded. They will delve into the specifics of each RFA, highlighting key criteria, application processes, and scoring criteria. Participants will benefit from hearing about projects already approved for funding. They provide valuable examples of how the LLA SAIL funds are being utilized to address housing needs in communities. Participants can gain a comprehensive understanding of the LLA SAIL funding opportunities available and learn from successful project models to inform their own initiatives and proposals.

[Missing Middle Housing Policy](#)

April 16, 2 pm

Registration: Zoom link to be provided

Properly structured land use policies, development regulations, and additional programs are key to support development of “missing middle” housing, small-scale development projects typically with fifty units or fewer serving households priced out of the single-family home market. This webinar will cover the range of housing policies that can facilitate greater production of missing middle housing. Topics discussed will include regulatory barriers to missing middle housing, designing local land use strategies to unlock small scale development, and structuring local funding strategies to unlock small unit development. This webinar will feature local policymakers and small-scale developers who have successfully implemented missing middle housing efforts.

[Strategic Planning for Nonprofits](#)

April 23, 10 am

Registration: Zoom link to be provided

In this webinar, presenters will share best practices in strategic planning for nonprofits, with a focus on how housing development fits into their missions and visions. The presenters will address the importance of analyzing the nonprofit’s capacity and housing experience. This is one aspect of feasibility analysis for any project or service. Additional topics will include structure and components, avoiding “mission drift”, setting benchmarks, and evaluating performance. Presenters will also discuss differences between a multi-year strategic plan and an annual action plan, as well as the value of having a facilitator. Presenters will offer examples from nonprofits implementing these best practices.

[Working with Nonprofits, Sponsors and Sub Recipients](#)

April 30, 10 am

Registration: Zoom link to be provided

This webinar will offer guidance on how to outsource implementation of one or more SHIP strategies to nonprofit or for-profit organizations. Learn what types of groups may serve as sponsors and subrecipients and hear firsthand from the SHIP staff and/or sponsors and subrecipients that provide SHIP services. The presenters will highlight key examples of how SHIP work is effectively outsourced, addressing details of LHAP selection criteria and suggested language for a Request for Proposal, selection, and award. The webinar will address service delivery fees and other details that should be incorporated into the written agreement. Key topics include the elements of monitoring and effective communication.

[Preparing for Deadlines and Annual Reports](#)

May 13, 10 am

Registration: Zoom link to be provided

This webinar focuses on the upfront work needed to ensure that SHIP funds are expended in a manner that fully complies with SHIP rules. SHIP staff must track many things—this training details all that is involved with collecting the data needed to create annual reports. The presenters will discuss a timeline to help you keep up with the expenditure and encumbrance deadlines. Participants will learn the details of complying with the income, homeownership, construction, special needs, and manufactured home set-aside requirements. The presenters will offer guidance about tracking foreclosures and defaults. Learn how to properly implement the ongoing review and expedited permitting incentive strategies that provide data for the annual report.

[Property Tax Policy for Affordable Housing](#)

May 21, 10 am

Registration: Zoom link to be provided

Property tax policy can have a major impact on housing affordability. Whether you are looking at project feasibility for an affordable multifamily rental project, the monthly mortgage payment for a low-income homeowner, or trying to encourage market rate properties to lower their rents in exchange for an incentive or two, property tax policy can play a major role in housing policy. This webinar will provide a background on property tax law in Florida and address all the property tax policies in state law that are available for the production and preservation of affordable housing.

Presenters will cover related topics including, but not limited to, how statewide legislation such as the Live Local Act can impact property tax policy, the impact of property taxes on a development's bottom line, and how local property tax policies can be developed equitably.

Survive and Thrive as a Nonprofit

June 4, 10 am

Registration: Zoom link to be provided

This training will help those interested in building nonprofit organizational capacity and resiliency, such as nonprofit CEOs or executive directors, senior staff, board members, funders, and local government staff working with nonprofits. Presenters will help participants identify factors that can boost nonprofit performance, like tracking performance and building strong staff. Learn how to evaluate a nonprofit's financial strength. This training offers valuable tools to navigate the complexities of nonprofit management and drive sustainable impact in the community. Participants will learn about funding opportunities available to help nonprofits succeed. They will get helpful guidance about development oversight, property operations, and management.

Heirs' Property

June 10, 2 pm

Registration: Zoom link to be provided

The prevalence of heirs' property as a housing equity issue has been a key issue on policymakers' radar in recent years. Heirs' property, a term used to describe property that is passed via inheritance from an owner(s) to next of kin without clear ownership, can be difficult to sell, repair, or improve, and leads to challenges relating to property ownership and generational wealth. Because of inherent problems of heirs' title, identifying, preventing, and remediating heirs' property is key to improving low-income neighborhoods and generational wealth building in Florida. This webinar is focused on how the housing ecosystem can address heirs' property issues from various entry points and will feature legal aid attorneys and housing professionals to explore how communities can help ameliorate heirs' property issues.

Resilient By Design- Creating Disaster Resistant Single- and Multi-Family Housing Stock

June 17, 10 am

Registration: Zoom link to be provided

Learn about resiliency in affordable multifamily residential design, which incorporates advanced stormwater infrastructure and building mitigation strategies to proactively reduce the impacts from increased heat and extreme rain to better protect residents. Also learn about programs to enhance low-income single family home resilience.