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June 30, 2023

Ms. Jean Salmonsen Florida Housing Finance Corporation 227 N Bronough St., Suite 5000 Tallahassee, FL 32399-0135

Ms. Salmonsen,

The recently released 2023 RFA's significantly increase the penalty for not meeting the mandated Corporation closing timeline by prohibiting the Principals of the Applications to submit Priority I applications in the future corresponding 2025/2026 RFA cycle. The RFA's closing timeline does not offer any relief or consideration for developments that involve HUD loan programs or other HUD processes such as HAP Assignments, RAD Conversions, Section 18 Demo/Dispo, to name a few. The majority of Public Housing Agencies (PHA) rely on these programs and processes to convert their existing Public Housing Portfolios to long-term Section 8 Contracts. Typically, rehabilitation, redevelopment, and new construction planning is also taking place. This construction activity is primarily funded through an award/allocation of Florida Housing of loans or HC Allocation. Redevelopment activity of outdated/obsolete housing is a goal of both the Live Local Act and Florida Housing. There are many PHA properties that would benefit from redevelopment, but that cannot be done without HUD involvement.

I strongly urge Florida Housing staff to revisit their position and consider CAHP's proposal (attached).

Sincerely,

Rick Crogan
VP of Development
Smith & Henzy Affordable Group



1400 Village Sq. Blvd. Suite 3-250 Tallahassee, FL 32312 850/222-6000 www.floridacahp.org June 12, 2023

Florida Housing Finance Corporation c/o Jean Salmonsen 227 North Bronough Street, Suite 5000 Tallahassee, FL 32301

Dear Ms. Salmonsen,

In several recent RFA workshops, Florida Housing has expressed a willingness to hear stakeholder feedback on ways to incorporate the reality of working with HUD within FHFC's timelines. This morning CAHP met and came to consensus on the following suggestions, which would ensure that the Applicant has done what they need to do with respect to HUD at the appropriate time, but accounts for the fact that HUD's processes and timelines are not under the Applicant's control and can be unpredictable.

## Deadlines for 9% developments that involve HUD

Current 9% LIHTC Carryover Agreements issued by the Corporation require that the Owner finalize the underwriting report, close on the tax credit partnership and commence construction by a certain date, typically September 30th of the year following the Carryover Agreement if the Carryover is issued in December. We propose that if a development has HUD rental subsidy, HUD development funding, or HUD insured mortgage financing, in lieu of a penalty for not closing and commencing construction by September 30th, the Owner should be required to submit evidence to Corporation staff that they have submitted the Financing Plan, Subsidy Layering Review Package, rental subsidy transfer documentation, or Firm Commitment Application, or similar necessary documentation for the applicable process to HUD or the public housing agency 90 days prior to the FHFC closing deadline. As long as the relevant application is submitted to HUD or the PHA 90 days before the closing deadline, the Applicant will avoid a penalty in a future RFA.

## Deadlines for SAIL developments that involve HUD

Current rules require that an Applicant close on financing within 180 days of receipt of the Firm Commitment to avoid a penalty in a future RFA. We propose that if a development has HUD rental subsidy, HUD development funding, or HUD insured mortgage financing, the Applicant should be required to submit evidence that they have submitted their Financing Plan, Subsidy Layering Review Package, rental subsidy transfer documentation, or Firm Commitment Application, or similar necessary documentation for the applicable process to HUD or the PHA within 60 days of receipt of their Firm Commitment from Florida Housing. As long as the Applicant submits this documentation timely, the Applicant would avoid a penalty in a future RFA.

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Sincerely,

Ken Naylor Chair Coalition of Attainable Housing Providers of Florida, Inc.