

Dear Jean,

I am writing on behalf of Carrfour Supportive Housing in regards to RFA 2024-103 and 2024-106.

Carrfour is concerned about the significant changes being proposed to the scoring and sorting of applications so close to when the RFAs will be issued with little opportunity for stakeholder input. Collaborative supportive housing developments take time to envision and many of us have been working on our proposed developments for over a year. Since significant changes in other RFA cycles are always proposed long before the RFA is issued, we did not expect such significant changes so close to the RFA issue date. We ask that you consider delaying these significant changes until next year in order to allow for more stakeholder input and also so that developers know the scoring criteria/sorting order well before they start putting their deals together.

After years of moving towards a scoring system where funding was based on selecting the best supportive housing development, it appears as though the proposed changes would lead to leveraging, financial assistance funding and lottery determining which supportive housing developments are funded. While leveraging and financial assistance funding are important and can be factored into scoring, they have nothing to do with the quality of the supportive housing. Because of FHFC's strong commitment to supportive housing, there are now years of experience and many supportive housing developments throughout the state. Given this vast experience, Carrfour recommends moving towards a scoring system that is performance based rather than relying on the proposed tie breakers to be the determining factor of which supportive housing developments are funded.

Also, while we commend your increased focus/scoring on operating and management, Carrfour would ask that you flesh out the Operating/Managing Permanent Supportive Housing Experience narrative. Can you clarify/define the difference between operating and managing? Are you asking for experience operating supportive housing (which includes operating the supportive service) versus property management experience? Also, there seems to be lots of overlap in the two sections (such as approach to Housing First, application/selection process, appeals process, safety considerations, etc..) which will require respondents to include many of the same responses in answering both sections.

Thank you,

Stephanie Berman-Eisenberg  
President/CEO



Carrfour Supportive Housing, Inc.  
1398 SW 1<sup>st</sup> Street, 12<sup>th</sup> Floor  
Miami, FL 33135  
Phone: (305) 371-8300 ext. 1303  
Dir (786) 363-4971  
Fax: (305) 371-1376